

FULL DOC, EXPRESS	DOC, ASSET UTILIZATION, 12/24 B	ANK STATEMENT, 1099 AND 12/24 MON	NTH P&L
	PRIMARY RESIDENC	CE (1-3 Units)	
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO
	90% ^{1,3,4,5} (Purchase Only)	\$1,000,000	720
	85% ^{1,4,5} (Purchase Only)	\$1,500,000	680
PURCHASE		\$2,000,000	660
RATE AND TERM	80%	\$2,500,000	680
		\$3,000,000	700
	70%	\$3,500,000	720
	200/4	\$1,500,000	700
	80%4	\$2,000,000	720
		\$1,500,000	660
	75%	\$2,000,000	700
CASH OUT		\$2,500,000	720
		\$2,000,000	660
	70%	\$2,500,000	700
	, 0,0	\$3,000,000	720
	SECOND HOME		, 25
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO
		\$1,000,000	680
	85% ^{1,4,5} (Purchase Only)	\$1,500,000	720
		\$1,000,000	660
PURCHASE	80%	\$2,000,000	680
RATE AND TERM		\$2,500,000	700
	75%	\$1,500,000	660
		\$2,500,000	680
	75%	\$1,500,000	680
		\$2,000,000	720
CASH OUT		\$1,500,000	660
	70%	\$2,000,000	680
		\$2,500,000	720
	65%	\$2,000,000	660
	INVESTMENT (1	4 Units)	
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO
		\$1,500,000	660
PURCHASE	80% (Purchase Only)	\$2,000,000²	680
RATE AND TERM		\$2,500,000²	700
	75%	\$2,000,000²	660
	75%	\$1,500,000	680
CASH OUT		\$2,000,000²	660
	70%	\$2,500,000 ²	720
¹ Interest Only 40 Yr IO not permitted.		Asset Utilization	
² Loan amounts <u>></u> \$2MM allowed for 2-		 Primary and 2nd home – Max 80 	% LTV/CLTV
CA. CA allows SFR and 2–4-unit proper	ties	 Investment Property – Max 65% 	S LTV/CLTV
³ Max DTI 45%		 Cash out – Max 60% LTV/CLTV 	
⁴ 12/24 Month P&L – Max 80% Purchas	e/Rate & Term; Max 75% Cash	 Gift funds may not be used 	
Out			
⁵ Non-Warrantable Condo – Max 80%			



	PLUS Conn	ect				
FULL DOC, EXPRESS DOC, ASSET UTILIZATION, 12/24 BANK STATEMENT, 1099 AND 12/24 MONTH P&L						
PRIMARY RESIDENCE (1-3 Units)						
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO			
		\$1,500,000	640			
	80%	\$2,000,000	680			
PURCHASE		\$2,500,000	720			
RATE AND TERM		\$2,000,000	620			
	75%	\$2,500,000	680			
	2214	\$3,000,000	700			
	80%1	\$1,000,000	680			
	75%	\$1,500,000	660			
		\$2,000,000	680			
CASH OUT		\$1,500,000	640			
	70%	\$2,000,000	660			
		\$2,500,000	700			
	65%	\$1,500,000	620			
		\$2,500,000	680			
	SECOND HOME (1	_, -				
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO			
		\$1,000,000	640			
PURCHASE	80%	\$1,500,000	660			
		\$2,000,000	680			
		\$1,500,000	640			
RATE AND TERM	75%	\$2,000,000	660			
		\$2,500,000	700			
	70%	\$2,000,000	640			
		\$2,500,000	680			
	75%	\$1,500,000	660			
	. 370	\$2,000,000	700			
CASH OUT	70%	\$1,000,000	640			
		\$2,000,000	680			
	65%	\$2,000,000	660			
	INVESTMENT (1-4					
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO			
		\$1,000,000	640			
	80% (Purchase Only)	\$1,500,000	660			
PURCHASE		\$2,000,000	680			
RATE AND TERM	75%	\$1,500,000	640			
		\$2,000,000	660			
	70%	\$2,500,000	680			
	75%	\$1,500,000	660			
	7370	\$2,000,000	700			
CASH OUT	70%	\$1,000,000	640			
CASH GOT	7070	\$2,000,000	660			
	65%	\$1,500,000	640			
	0370	\$2,500,000	680			



¹12/24 Month P&L – Max 80% Purchase/Rate & Term; Max 75% Cash Out

*Asset Utilization

- Primary and 2nd home Max LTV/CLTV 80%
- Investment Property Max LTV/CLTV 65%
- Cash out Max LTV/CLTV 60%
- Gift funds may not be used

	FLEX CONNECT					
			DCUMENTATION	T		
OCCUPANCY	TRANSACTION TYPE	CREDIT GRADE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO	
	PURCHASE	PRIME Connect	80%	\$2,500,000	660	
	RATE AND TERM	PLUS Connect	00%	\$2,300,000	640	
1-3 Units	CASH OUT	PRIME Connect	75%	\$2,500,000	660	
		PLUS Connect			640	
SECOND HOME 1 Unit	PURCHASE	PRIME Connect	,	40 -00 000	680	
	RATE AND TERM	PLUS Connect	75%	\$2,500,000	640	
INVESTMENT	PURCHASE	PRIME Connect	70%	\$2,500,000	660	
1-4 Units	RATE AND TERM	PLUS Connect	70%	\$2,500,000	640	

		Product	Term	IO Term	Initial Cap	Periodic Cap	Life Cap	
		5/6 ARM	360 mo	NA	2	1	5	
		5/6 ARM	480 mo	NA	2	1	5	
		5/6 ARM IO	360 mo	120 mo	2	1	5	
		5/6 ARM IO	480 mo	120 mo	2	1	5	
PRODUCTS	All Products	7/6 ARM	360 mo	NA	5	1	5	
		7/6 ARM	480 mo	NA	5	1	5	
		7/6 ARM IO	360 mo	120 mo	5	1	5	
		7/6 ARM IO	480 mo	120	5	1	5	
		30 Yr Fixed	360 mo	NA	NA	NA	NA	
		30 Yr Fixed IO	360 mo	120 mo	NA	NA	NA	
		40 Yr Fixed	480 mo	NA	NA	NA	NA	
		40 Yr Fixed IO	480 mo	120 mo	NA	NA	NA	
MIN LOAN AMOUNT	All Programs	\$125,000						
	PRIME Connect		Purchase: >80% LTV/CLTV - 30 Yr IO only; 40 Yr IO ineligible Rate & Term and Cash-Out: Max 80% LTV/CLTV Min FICO 700					
INTEREST ONLY	PLUS Connect	Purchase/Rate & Min FICO 680	Purchase/Rate & Term/Cash-Out: Max 80% LTV/CLTV Min FICO 680					
	FLEX Connect	Purchase/Rate &	Purchase/Rate & Term: Max 80% LTV/CLTV, Cash-Out Max 75% LTV/CLTV					
INTEREST ONLY		40 Year Interest O	nly = 10 year I/0	then 30-year a	mortization; Max	80% LTV/CLTV		
PERIOD		30 Year Interest O	nly = 10 year I/C	then 20-year a	mortization; Max	« 85% LTV/CLTV		



	PRIME Connect, Plus Connect	5/6s and 7/6s - greater of Note Rate or the Fully Indexed Rate (rounded)				
QUALIFICATION	FLEX Connect	5/6s – greater of the Note Rate + 2% or Fully Indexed rate 7/6s – qualify at the Note Rate • HPML/HPCT qualify at the greater of the Note Rate or the fully indexed rate				
	For I/O's calculate payment based amortization term (i.e., 360 months)			nal balance, and (3) a term that equals the deprincipal component.		
DTI	PRIME Connect PLUS Connect	Max 50% Max 45% DTI on LTVs >85%				
	FLEX Connect	Per DO® (max of 50% DTI)				
	Non-Occupant Co-Borrower	PRIME Connect Eligible on a programs	II Primary Purchase & R. Eligible with blended I			
		PLUS Connect	Per FNMA/DO®			
		FLEX Connect	Per FNMA/DO®			
	Non Downson and Double 1 All	PRIME/PLUS Connect	, ,	/ Purchase & R&T 1- 2 Unit Only		
BORROWER	Non-Permanent Resident Aliens	FLEX Connect	Per FNMA/DO®			
	First Time Homebuyers –	owned a property/rental in the		ole (Layered entities not permitted)		
		Short Sale, Foreclosure, E	BK, NOD, 120+ Delinquent	12 Month Housing History		
	PRIME Connect	4 Years BK - Ch 7, 11 – based on discharge or dismissal date BK - Ch 13 based on filed date BK – Ch 13 – payment history shows no 30-day lates		0 x 30 x 12		
		All bankruptcies must have been discharged/dismissed prior to application. No open bankruptcies allowed.				
CREDIT EVENTS	PLUS Connect	2 Years 1 Year (additional LLPA appli	ies)	0 x 60 x 12		
		Follow applicable PRIME or	PLUS Connect credit grades	PRIME: 1 x 30 x 12 (per DO®) (no rolling)		
	FLEX Connect	For loan casefiles with credit events outside of FNMA allo override in DO® may be used. The loan must still fall with requirements for seasoning.		PLUS: 0 x 60 x 12		
	Full Doc, Express Doc, Asset	Utilization and FLEX		Bank Statement		
QUALIFYING FICO	Primary wage	Primary wage earner Borrowers with 50		mary wage earner wnership, need to use the higher of the two mid FICO scores		
	No borrower can have a middle F					
	PRIME Connect	≤\$2,000,000		months		
	DILIS Connect	>\$2,000,000		months		
	PLUS Connect	≤ \$1,000,000 ≤\$2,000,000		s months 5 months		
		>\$2,000,000		months		
RESERVES		R/T Refi, Max 60% LTV/CLT		No reserves needed		
	FLEX Connect	Follow DO®. Cash out may b	oe used for reserves. Loans v	with layered risk may require additional		
		borrower assets to meet res	erve requirements.			
		Sale – An additional 6 months PITIA reserves for the departure residence is required if payment is being				



	Primary Purchase Only						
GIFT FUNDS	>80% LTV/CLTV - Borrower must have 10% of their own funds documented but not required to use <80% LTV/CLTV - Borrower must have 5% of their own funds documented but not required to use Gift of equity eligible to a max 75% LTV (Primary Only) FLEX Connect – Follow FNMA for all gift, gift of equity and minimum borrower contribution requirements.						
	If min borrower contribution % is not used towards the down payment, those funds can be used towards reserves.						
	≤70% LTV/CLTV >70% LTV/CLTV						
MAX CASH OUT	All Programs	All Programs Unlimited \$1M					
CASH OUT TRANSACTION	-	d to meet reserves for all ve owned the property fo		nths prior to the Note			
ASSETS	 Asset Statements Asset Utilization: 4 months statements All other programs: 1 month statement Statements not required for Cash-Out transactions which satisfy reserves FNMA approved third party direct pull services are eligible (i.e. Blend) 100% value of Bank Accounts, Stocks, Bonds, Mutual Funds, Retirement Accounts at vesting percentage 						
		(2 year)/Express Doc (1		1099			
	 Wage Earner - most recent YTD paystub or Electronic WVOE (i.e., The Work Number) and 1 or 2 years W2 Self-Employed = 1 or 2 years personal & business tax returns w/ YTD P&L 			 Self-employed independent contractors or 100% commission qualify at 90% of gross 1099 earnings 1 or 2 years 1099 + YTD earnings statement 			
(Available for all	12/24 Month Bank Statements			Asset Utilization			
programs)	 12 or 24 months bank statements for self-employed. See Bank Statement Income below 		mployed. See Bank	 Use unrestricted liquid assets as qualifying income 120 days of statements with 5 yr draw period 			
	FLEX Connect			12/24 Month P&L Only			
	 Follow DO® findings with min 1-year verification of income Electronic WVOE (i.e., The Work Number) is acceptable Bank Statement product is eligible with FLEX features 			 CPA/EA/PTIN prepared P&L with attestation and license verification Borrower must have owned and operated the business a minimum 2 years 			
	 12- or 24- months most recent Personal or Business bank statements 2-year history of business ownership - greater than 1 year but less than 2 can be considered Business ownership – Minimum of 25% ownership 						
			BUSINESS BANK S	TATEMENTS			
	Borrowers who are usin	ng more than 3 business b	·	ualify using personal bank statements			
	FIXED EXPENSE RATIO						
	Option 1: 50% Expense Factor • Verify borrower is minimum 25% owner of business						
	Decreasing or negative ending balances must be addressed						
	Cyclical and seasonal trends may be taken into consideration						
BANK STATEMENT	Option 2: 20% Expense Factor Borrower is sole owner and operator of the business (no partners, employees, etc.)						
INCOME	 Consultant, contractor or service business with minimal cost of goods, no heavy equipment or machinery and less than 10% 						
	of income goes toward any office space (must be documented)						
	 Decreasing or negative ending balances must be addressed Cyclical and seasonal trends may be taken into consideration 						
	Option 3: Third Party Expense Ratio I 20% Floor						
	Max LTV 80% Purchase/Rate & Term; 75% Cash Out						
		ust attest to having filed essional will provide an ex		ars business tax returns cifying business expenses as a percentage of the gross revenue –			
	20% floor						
	 The Tax Professional must certify that the Expense Ratio represents an accurate summary of the applicable cash expenses of the business Tax Professional must verify the name of the business and borrower's ownership percentage 						
	• Tax Professio	nai must verify the name	or the business and b	orrower's ownership percentage			



- Tax Professional license must be verified
- To determine net income, multiply eligible business deposits by the following: 100% minus the Expense Ratio as described
- CPA letter must be on letterhead and originate from CPA office, DocuSign not allowed

Note: Self-employed borrowers who file their own tax returns are not eligible

PERSONAL BANK STATEMENTS

Option 1: Personal bank statements with evidence of business bank account.

- o 100% of business deposits in a personal bank account can be used.
- Provide most recent 2 months business statements to validate deposits are from the borrower owned business bank account. (Only giving credit for transfers from the business; or receipt of payroll from business and distributions only)

Option 2: Personal bank statements with no business bank account – service business.

10% Expense factor for Co-mingled bank accounts (Example: Sch C consultants, independent contractors, etc.)

- 12-or 24 months complete personal bank statements from the same account if borrower does not have a separate business bank account
- Service business (no goods, parts or materials needed)
- Sole practitioner (no partners, employees, or contractors)
- Works out of the home (does not rent any space office/warehouse)
- Does not require any heavy equipment/ machinery/ vehicles

Option 3: Personal bank statements with no business bank account - non-service business

- o Comingled business and personal with no business account for non-service businesses are considered as business bank statements with the appropriate expense factor applied.
- Deposits from self-employment business only, will be included into bank statement calculation.
- A trend of repeated expense not reported on the credit report may need additional explanation and may be considered a liability

P&L INCOME ONLY 12/24 MONTH

- Max LTV 80% Purchase/Rate & Term; Max LTV 75% for Cash Out
- Self-Employed borrowers only. Must own >= 50% of respective business
- Most recent 12 or 24 -month P&L wet signed and dated by Preparer and Borrower. P&L end date must be less than 90 days old at closing
- Profit & Loss statements must be completed by an independent licensed CPA/EA/PTIN in good standing
- Preparer must attest to having filed the most recent 1 or 2 years business tax returns and that they are not related to or associated with the borrower or borrower's business. Preparer's license and contact information must be included.
- Business must have been owned and operated for a minimum of 2 years
- Borrower narrative on nature of business required
- Self-employed borrowers who file their own tax returns are not eligible

FLEX program will utilize Fannie Mae Desktop Underwriter (DO®) with the added guideline allowance of Connect PRIME and Connect PLUS benefits for ease of process. The loan will be underwritten to the FLEX program matrix, the DO® Findings, and the overlays noted below. Any items not addressed in this section will default to FNMA/DO® guidelines. This is a Non-QM program.

FLEX CONNECT (DO® Documentation and Bank Statement

Income)

- FNMA DO® is required
 - FHLMC LP® is not allowed

DO® (AUS) Requirements

Underwriting Process

- Approve/Eligible
 - Approve/Ineligible (due to loan amount, loan structure, Interest Only, property (non-warrantable condo) and credit event.
- Refer to Credit Event section for details
- Note: Refer or Caution findings will not be eligible for delivery, however, may be eligible under Connect Prime or Connect Plus Program and considered a manual UW. Each borrower must have 2 tradelines or joint borrowers must have a total of 3 tradelines

TRADELINES

PRIME Connect PLUS Connect

- combined, rated at least 12 months, with activity in the last 24 months.
- Tradeline may be opened or closed
- Eligible tradelines cannot have any derogatory history in previous 24 months
- Current housing not reporting on credit can be considered an open trade if supported by bank records (cancelled checks/debits)
- Authorized user or self-reported accounts may not be used to satisfy minimum tradelines
- Authorized user or self-reported accounts may be excluded from DTI
- Non-traditional credit is not allowed as an eligible tradeline

FLEX Connect Follow DO® Findings



PROPERTY

Primary 1-3 Units / Second Home 1 Unit /Non-Owner 1-4 Units Rural Properties - eligible for PRIME, PLUS and FLEX Connect

- Primary Residence Max 75%
- 2nd Home Max 70%
- Investment Ineligible
- Must be primarily for residential use

Max Financed Properties – Prime/Plus- no limit; FLEX- as per FNMA $\mathrm{DO}^{\circledast}$

CEL exposure to a single borrower/guarantor is limited to \$5M UPB or 10 loans.

Live/Work Condos – Follow FNMA

Subject Property Short Term Rentals not permitted

Max Acreage - Max 10 acres

Minimum Square Footage – 500 sq ft. per unit- No kitchenettes Properties with Business and Residential Use

- Eligible for PRIME, PLUS and FLEX Connect
- Must be a primary residence
- 10% LTV/CLTV reduction 65% LTV/CLTV floor
- 1-4 Units

Declining Markets requires a 5% LTV reduction from max borrower qualifies for; Floor: 75% Purchase; 70% Refinance

Interior Hybrid Appraisal signed by a state licensed/

NON-WARRANTABLE CONDOS

Non-Warrantable Condos – Limited to two			
Products	All Products		
Max LTV	80%		
Presale	At least 30% of the units must be sold or under bona fide contract		
Investor Concentration	Up to 70% of units can be tenant occupied		
Commercial Space	Up to 50%		
Recreational Leases	Eligible		
Single Entity Ownership	A single entity can own up to 30% of units		
Insurance Coverage	Exceptions to Fannie Mae minimum coverage requirements		
Reserves	<10% replacement, maintenance, and/or deductible		
Mandatory Memberships	Cannot exceed 10% of purchase price		
Material Litigation -	Ineligible		
Structural/Functional litigation against			
developer			
Delinquent HOA Dues	Considered up to 25%		
Newly Converted - Non-full gut rehabs	Ineligible		
Flood Insurance	Projects in a flood zone with no master flood coverage are ineligible. Borrower individual policies are not acceptable		

PRIME Connect	Loan amount ≥ \$2,000,000 and >65% LTV/CLTV - 2 full appraisals			
PLUS Connect	1 Full appraisal required for all transactions			
	Follow applicable credit grade (PRIME Connect or PLUS Connect) appraisal requirements.			
FLEX Connect	All appraisals require a third-party desk review			
FLEX COIIIIECT	 For CU scores <= 2.5 – no 3rd party review is required 			
	PIWs are ineligible			
Hybrid	Approved Vendors	CEL Approved Vendors		

Purchase, Rate/Term

Cash Out

APPRAISAL REQUIREMENTS

Max Loan Amount	\$1,500,000				
Property Types	Eligible Ineligible		Ineligible		
	SFR PUD Condo	Rural Leaseholds or Properties on leased land Irregular or non-residential zoning Atypical or extremely custom homes Properties on acreage - 5+ Acres Properties in need of major repairs		es	
		 New construction PUDs / Condos 			
		 Properties s 	ubject to inspection		
		• HPML			
Max LTV/CLTV		Purchase	Rate/Term	Cash Out	
	Owner Occupied	75%	70%	60%	
	2 nd Home	70%	70%	60%	
	Investment	70%	65%	60%	

certified appraiser.

HPML flips require 2nd full appraisal

All appraisals require a third-party valuation product (Desk review/CU/AVM) ordered by ClearEdge When 2 full appraisals are required – separate product review is not required

PRIME, PLUS and FLEX Connect

Appraisals

CU score of 2.5 and below - no $3^{\rm rd}$ party review required

Hybrid Appraisal

Type

Transferred appraisals acceptable

Required for HPML loans per CFPB

ESCROWS

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	Secondary financing allowed for primary residence only
SUBORDINATE	Re-subordination allowed for refinances
FINANCING	LTV = CLTV per matrix
	FLEX Connect – Follow FNMA/DO®
	Applies to all Investment Properties – PRIME Connect, PLUS Connect, FLEX Connect
DDED AVA AFAIT	Hard Prepayment penalties are required on investment property transactions when permissible by state law
PREPAYMENT	Standard Prepayment Penalty Term – Minimum 1 year (see rate sheet for details)
PENALTY (INVESTMENT	Prepayment Penalty is not allowed in the following states:
	DE, IL, KS, LA, MD, MI, MN, MS, NH, NJ, NM, OH, PA, RI, VT
PROPERTIES)	Prepayment Penalty is not allowed on ARM transactions in the state of Indiana
	Prepayment Penalty in the state of Kentucky is not allowed on refinances from the same lender