

FULL DOC, EXPRES	S DOC, ASSET UTILIZATION, 12/24 BAI	NK STATEMENT, 1099 AND 12/24 MON	NTH P&L
	PRIMARY RESIDENCE		
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO
	90% <sup>1,3,4,5</sup> (Purchase Only)	\$1,000,000	720
	85% <sup>1,4,5</sup> (Purchase Only)	\$1,500,000	680
JRCHASE	•	\$2,000,000	660
ATE AND TERM	80%	\$2,500,000	680
		\$3,000,000	700
	70%	\$3,500,000	720
	2001/1	\$1,500,000	700
	80%4	\$2,000,000	720
		\$1,500,000	660
	75%	\$2,000,000	700
ASH OUT		\$2,500,000	720
		\$2,000,000	660
	70%	\$2,500,000	700
		\$3,000,000	720
	SECOND HOME (		. 20
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO
- MANSACTION III L		\$1,000,000	680
	85% <sup>1,4,5</sup> (Purchase Only)	\$1,500,000	720
		\$1,000,000	660
URCHASE	80%	\$2,000,000	680
ATE AND TERM		\$2,500,000	700
		\$1,500,000	660
	75%	\$2,500,000	680
	75%	\$1,500,000	680
		\$2,000,000	720
ASH OUT		\$1,500,000	660
	70%	\$2,000,000	680
		\$2,500,000	720
	65%	\$2,000,000	660
	INVESTMENT (1-4		
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO
		\$1,500,000	660
JRCHASE	80% (Purchase Only)	\$2,000,000 <sup>2</sup>	680
ATE AND TERM		\$2,500,000 <sup>2</sup>	700
	75%	\$2,000,000 <sup>2</sup>	660
	75%	\$1,500,000	680
ASH OUT	700/	\$2,000,000 <sup>2</sup>	660
	70%	\$2,500,000 <sup>2</sup>	720
Interest Only 40 Yr IO not permitted	. As	set Utilization	
Loan amounts > \$2MM allowed for		<ul> <li>Primary and 2<sup>nd</sup> home – Max 80</li> </ul>	% LTV/CLTV
CA. CA allows SFR and 2–4-unit prop		<ul> <li>Investment Property – Max 65%</li> </ul>	•
<sup>3</sup> Max DTI 45%		<ul> <li>Cash out – Max 60% LTV/CLTV</li> </ul>	
12/24 Month P&L – Max 80% Purch	ase/Rate & Term; Max 75% Cash	<ul> <li>Gift funds may not be used</li> </ul>	
Out			
⁵Non-Warrantable Condo – Max 80%			



	PLUS Conn	ect				
FULL DOC, EXPRESS DOC, ASSET UTILIZATION, 12/24 BANK STATEMENT, 1099 AND 12/24 MONTH P&L						
	PRIMARY RESIDENCE					
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO			
		\$1,500,000	640			
	80%	\$2,000,000	680			
PURCHASE		\$2,500,000	720			
RATE AND TERM		\$2,000,000	620			
	75%	\$2,500,000	680			
		\$3,000,000	700			
	80%¹	\$1,000,000	680			
	75%	\$1,500,000	660			
	7376	\$2,000,000	680			
CASH OUT		\$1,500,000	640			
CASH OUT	70%	\$2,000,000	660			
		\$2,500,000	700			
	65%	\$1,500,000	620			
	05%	\$2,500,000	680			
	SECOND HOME (:	l Unit)				
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO			
	80%	\$1,000,000	640			
		\$1,500,000	660			
		\$2,000,000	680			
PURCHASE	75%	\$1,500,000	640			
RATE AND TERM		\$2,000,000	660			
		\$2,500,000	700			
	700/	\$2,000,000	640			
	70%	\$2,500,000	680			
	750/	\$1,500,000	660			
	75%	\$2,000,000	700			
CASH OUT	700/	\$1,000,000	640			
	70%	\$2,000,000	680			
	65%	\$2,000,000	660			
	INVESTMENT (1-4	Units)				
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO			
		\$1,000,000	640			
	80% (Purchase Only)	\$1,500,000	660			
PURCHASE		\$2,000,000	680			
RATE AND TERM	750/	\$1,500,000	640			
	75%	\$2,000,000	660			
	70%	\$2,500,000	680			
		\$1,500,000	660			
	75%	\$2,000,000	700			
		\$1,000,000	640			
CASH OUT	70%	\$2,000,000	660			
		\$1,500,000	640			
	65%	\$2,500,000	680			



<sup>1</sup>12/24 Month P&L – Max 80% Purchase/Rate & Term; Max 75% Cash Out

# \*Asset Utilization

- Primary and 2<sup>nd</sup> home Max LTV/CLTV 80%
- Investment Property Max LTV/CLTV 65%
- Cash out Max LTV/CLTV 60%
- Gift funds may not be used

	FLEX CONNECT							
	FNMA DO® DOCUMENTATION							
OCCUPANCY	TRANSACTION TYPE	CREDIT GRADE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO			
PRIMARY 1-3 Units	PURCHASE	PRIME Connect	80%	\$2,500,000	660			
	RATE AND TERM	PLUS Connect		\$2,300,000	640			
	CASH OUT	PRIME Connect	75%	\$2,500,000	660			
		PLUS Connect			640			
SECOND	PURCHASE	PRIME Connect	75% \$2,500	42 500 000	680			
HOME 1 Unit	RATE AND TERM	PLUS Connect		\$2,500,000	640			
INVESTMENT	PURCHASE	PRIME Connect	70%	\$2,500,000	660			
1-4 Units	RATE AND TERM	PLUS Connect		\$2,500,000	640			

		Product	Term	IO Term	Initial Cap	Periodic Cap	Life Cap		
		5/6 ARM	360 mo	NA	2	1	5		
		5/6 ARM	480 mo	NA	2	1	5		
		5/6 ARM IO	360 mo	120 mo	2	1	5		
		5/6 ARM IO	480 mo	120 mo	2	1	5		
PRODUCTS	All Products	7/6 ARM	360 mo	NA	5	1	5		
		7/6 ARM	480 mo	NA	5	1	5		
		7/6 ARM IO	360 mo	120 mo	5	1	5		
		7/6 ARM IO	480 mo	120	5	1	5		
		30 Yr Fixed	360 mo	NA	NA	NA	NA		
		30 Yr Fixed IO	360 mo	120 mo	NA	NA	NA		
		40 Yr Fixed	480 mo	NA	NA	NA	NA		
		40 Yr Fixed IO	480 mo	120 mo	NA	NA	NA		
MIN LOAN AMOUNT	All Programs	\$125,000	\$125,000						
	PRIME Connect	Purchase: >80% L Rate & Term and Min FICO 700	•	• •	ineligible				
INTEREST ONLY	PLUS Connect	Purchase/Rate & Min FICO 680	Purchase/Rate & Term/Cash-Out: Max 80% LTV/CLTV Min FICO 680						
	FLEX Connect	Purchase/Rate &	Term: Max 80%	LTV/CLTV, Cash	-Out Max 75% L	TV/CLTV			
INTEREST ONLY		40 Year Interest O							
PERIOD 30 Year Interest Only = 10 year I/O then 20-year amortization; Max 85% LTV/0				85% LTV/CLTV					



	PRIME Connect, Plus Connect	5/6s and 7/6s - greater of Note Rate or the Fully Indexed Rate (rounded)				
QUALIFICATION	FLEX Connect	5/6s – greater of the Note Rate + 2% or Fully Indexed rate 7/6s – qualify at the Note Rate  • HPML/HPCT qualify at the greater of the Note Rate or the fully indexed rate				
	For I/O's calculate payment based amortization term (i.e., 360 months)			inal balance, and (3) a term that equals the ude principal component.		
DTI	PRIME Connect PLUS Connect	Max 50% Max 45% DTI on LTVs >85%				
	FLEX Connect	Per DO® (max of 50% DTI)				
	Non-Occupant Co-Borrower	PRIME Connect Eligible on programs	all Primary Purchase & Eligible with blended			
		PLUS Connect	Per FNMA/DO®			
		FLEX Connect	Per FNMA/DO®			
		PRIME/PLUS Connect	Max 80% LTV, Prima	ry Purchase & R&T 1- 2 Unit Only		
BORROWER	Non-Permanent Resident Aliens	FLEX Connect	Per FNMA/DO®			
	First Time Homebuyers –  • Defined as not having of FLEX Connect – All borrowers multirst Time Investor	owned a property/rental in th		gible (Layered entities not permitted)		
	Foreign Nationals – Ineligible	Chart Cala Faraslasura	BK, NOD, 120+ Delinquent	12 Month Housing History		
	PRIME Connect	•	ory shows no 30-day lates been discharged/dismissed	0 x 30 x 12		
CREDIT EVENTS		prior to application. No open bankruptcies allowed.  2 Years				
CKEDII EVENIS	PLUS Connect	1 Year (additional LLPA app	lies)	0 x 60 x 12		
	FIEV Course	Follow applicable PRIME or	PLUS Connect credit grade	PRIME: 1 x 30 x 12 (per DO®) (no rolling)  PLUS: 0 x 60 x 12		
	FLEX Connect		ed. The loan must still fall w	Illowances, "Extenuating Circumstance (EC)" ithin Connect Prime or Connect Plus		
	Full Doc, Express Doc, Asset	Utilization and FLEX		Bank Statement		
QUALIFYING FICO	Primary wage earner		Primary wage earner Borrowers with 50/50 split ownership, need to use the higher of the to mid FICO scores			
	No borrower can have a middle F		ME Connect; PRIME FLEX), 6			
	PRIME Connect	≤\$2,000,000		6 months		
	PLUS Connect	>\$2,000,000 \( \pm\$ \\$1,000,000		9 months 3 months		
	r LO3 Connect	≤\$1,000,000 ≤\$2,000,000		6 months		
		>\$2,000,000		9 months		
RESERVES		R/T Refi, Max 60% LTV/CLT	ΓV, Min 0x30x12	No reserves needed		
	FLEX Connect	Follow DO®. Cash out may borrower assets to meet re	be used for reserves. Loans serve requirements.	with layered risk may require additional		
	Departing Residence Pending Sale excluded and property is under co			ure residence is required if payment is being nts.		



Primary Purchase Only  >80% LTV/CLTV - Borrower must have 10% of their own funds documented but not required to use  ≤80% LTV/CLTV - Borrower must have 5% of their own funds documented but not required to use  Gift of equity eligible to a max 75% LTV (Primary Only)  FLEX Connect – Follow FNMA for all gift, gift of equity and minimum borrower contribution requirements.						
				·		
	If min borrower contribution % is not used towards the down payment, those funds can be used towards reserves. <pre>&lt; 70% LTV/CLTV</pre> >70% LTV/CLTV					
MAX CASH OUT	All Programs	Unlimited	\$1M			
CASH OUT TRANSACTION	<ul> <li>Cash-Out permitted to meet reserves for all programs.</li> <li>Borrower must have owned the property for a minimum of 6 months prior to the Note</li> </ul>					
ASSETS	<ul> <li>Asset Statements         <ul> <li>Asset Utilization: 4 months statements</li> <li>All other programs: 1 month statement</li> <li>Statements not required for Cash-Out transactions which satisfy reserves</li> </ul> </li> <li>FNMA approved third party direct pull services are eligible (i.e. Blend)</li> <li>100% value of Bank Accounts, Stocks, Bonds, Mutual Funds, Retirement Accounts at vesting percentage</li> </ul>					
	Full Do	oc (2 year)/Express Doc (1 ye	ear)	1099		
	<ul> <li>Wage Earner - most recent YTD paystub or Electronic WVOE (i.e., The Work Number) and 1 or 2 years W2</li> <li>Self-Employed = 1 or 2 years personal &amp; business tax returns w/ YTD P&amp;L</li> </ul>			<ul> <li>Self-employed independent contractors or 100% commission qualify at 90% of gross 1099 earnings</li> <li>1 or 2 years 1099 + YTD earnings statement</li> </ul>		
(Available for all	12/24 Month Bank Statements			Asset Utilization		
programs)	12 or 24 months bank statements for self-employed. See Bank			Use unrestricted liquid assets as qualifying income		
p8,	Statement Income below  FLEX Connect			120 days of statements with 5 yr draw period		
				12/24 Month P&L Only     CPA/EA/PTIN prepared P&L with attestation and license		
	<ul> <li>Follow DO® findings with min 1-year verification of income</li> <li>Electronic WVOE (i.e., The Work Number) is acceptable</li> </ul>			verification		
	Bank Statement product is eligible with FLEX features			<ul> <li>Borrower must have owned and operated the business a minimum 2 years</li> </ul>		
	<ul> <li>12- or 24- months most recent Personal or Business bank statements</li> <li>2-year history of business ownership - greater than 1 year but less than 2 can be considered</li> <li>Business ownership - Minimum of 25% ownership</li> </ul>					
			BUSINESS BANK	STATEMENTS		
	Borrowers who are us	ing more than 3 business bar	nk accounts must q	ualify using personal bank statements		
			FIXED EXPENS	SE RATIO		
	Option 1: 50% Expens		of husiness			
		wer is minimum 25% owner or negative ending balances i				
	_		n			
BANK	<ul> <li>Cyclical and seasonal trends may be taken into consideration</li> <li>Option 2: 20% Expense Factor</li> </ul>					
STATEMENT	Borrower is sole owner and operator of the business (no partners, employees, etc.)					
INCOME	Consultant, contractor or service business with minimal cost of goods, no heavy equipment or machinery and less than 10% of income goes toward any office space (must be documented).					
	of income goes toward any office space (must be documented)  • Decreasing or negative ending balances must be addressed					
	<ul> <li>Decreasing or negative ending balances must be addressed</li> <li>Cyclical and seasonal trends may be taken into consideration</li> </ul>					
	Option 3: Third Party Expense Ratio I 20% Floor  • Max LTV 80% Purchase/Rate & Term; 75% Cash Out					
	1	must attest to having filed m				
		fessional will provide an expe	ense statement spe	cifying business expenses as a percentage of the gross revenue –		
	<ul> <li>20% floor</li> <li>The Tax Professional must certify that the Expense Ratio represents an accurate summary of the applicable cash expenses of the business</li> </ul>					
	or the bushin	C55				



- Tax Professional license must be verified
- To determine net income, multiply eligible business deposits by the following: 100% minus the Expense Ratio as described above
- CPA letter must be on letterhead and originate from CPA office, DocuSign not allowed

\*\*Note: Self-employed borrowers who file their own tax returns are not eligible\*\*

#### **PERSONAL BANK STATEMENTS**

#### **Option 1**: Personal bank statements with evidence of business bank account.

- o 100% of business deposits in a personal bank account can be used.
- Provide most recent 2 months business statements to validate deposits are from the borrower owned business bank account. (Only giving credit for transfers from the business; or receipt of payroll from business and distributions only)

Option 2: Personal bank statements with no business bank account – service business.

10% Expense factor for Co-mingled bank accounts (Example: Sch C consultants, independent contractors, etc.)

- 12-or 24 months complete personal bank statements from the same account if borrower does not have a separate business bank account
- Service business (no goods, parts or materials needed)
- Sole practitioner (no partners, employees, or contractors)
- Works out of the home (does not rent any space office/warehouse)
- O Does not require any heavy equipment/ machinery/ vehicles

#### Option 3: Personal bank statements with no business bank account – non-service business

- Comingled business and personal with no business account for non-service businesses are considered as business bank statements with the appropriate expense factor applied.
- Deposits from self-employment business only, will be included into bank statement calculation.
- A trend of repeated expense not reported on the credit report may need additional explanation and may be considered a liability

## P&L INCOME ONLY 12/24 MONTH

- Max LTV 80% Purchase/Rate & Term; Max LTV 75% for Cash Out
- Self-Employed borrowers only. Must own >= 50% of respective business
- Most recent 12 or 24 -month P&L wet signed and dated by Preparer and Borrower. P&L end date must be less than 90 days old at closing
- Profit & Loss statements must be completed by an independent licensed CPA/EA/PTIN in good standing
- Preparer must attest to having filed the most recent 1 or 2 years business tax returns and that they are not related to or associated with the borrower or borrower's business. Preparer's license and contact information must be included.
- Business must have been owned and operated for a minimum of 2 years
- Borrower narrative on nature of business required
- Self-employed borrowers who file their own tax returns are not eligible

FLEX program will utilize Fannie Mae Desktop Underwriter (DO®) with the added guideline allowance of Connect PRIME and Connect PLUS benefits for ease of process. The loan will be underwritten to the FLEX program matrix, the DO® Findings, and the overlays noted below. Any items not addressed in this section will default to FNMA/DO® guidelines. This is a Non-QM program.

### FLEX CONNECT (DO® Documentation and Bank Statement Income)

- FNMA DO® is required
  - FHLMC LP® is not allowed

# DO® (AUS) Requirements

**Underwriting Process** 

Approve/Eligible

Follow DO® Findings

- Approve/Ineligible (due to loan amount, loan structure, Interest Only, property (non-warrantable condo) and credit event.
- Refer to Credit Event section for details
- Note: Refer or Caution findings will not be eligible for delivery, however, may be eligible under Connect Prime or Connect Plus Program and considered a manual UW.

**TRADELINES** 

- PRIME Connect
  PLUS Connect
- Each borrower must have 2 tradelines or joint borrowers must have a total of 3 tradelines combined, rated at least 12 months, with activity in the last 24 months.
   Tradeline may be opened or closed
- Eligible tradelines cannot have any derogatory history in previous 24 months
- Current housing not reporting on credit can be considered an open trade if supported by bank records (cancelled checks/debits)
- Authorized user or self-reported accounts may not be used to satisfy minimum tradelines
- Authorized user or self-reported accounts may be excluded from DTI
- Non-traditional credit is not allowed as an eligible tradeline

FLEX Connect



**PROPERTY** 

Primary 1-3 Units / Second Home 1 Unit /Non-Owner 1-4 Units Rural Properties - eligible for PRIME, PLUS and FLEX Connect

- Primary Residence Max 75%
- 2<sup>nd</sup> Home Max 70%
- Investment Ineligible
- Must be primarily for residential use

Max Financed Properties - Prime/Plus- no limit; FLEX- as per FNMA DO®

CEL exposure to a single borrower/guarantor is limited to \$5M UPB or 10 loans.

Live/Work Condos - Follow FNMA

Subject Property Short Term Rentals not permitted

Max Acreage - Max 10 acres

Minimum Square Footage – 500 sq ft. per unit- No kitchenettes Properties with Business and Residential Use

- Eligible for PRIME, PLUS and FLEX Connect
- Must be a primary residence
- 10% LTV/CLTV reduction 65% LTV/CLTV floor
- 1-4 Units

Declining Markets requires a 5% LTV reduction from max borrower qualifies for; Floor: 75% Purchase; 70% Refinance

Interior Hybrid Appraisal signed by a state licensed/

# NON-WARRANTABLE CONDOS

Non-Warrantable Condos – Limited to two				
Products	All Products			
Max LTV	80%			
Presale	At least 30% of the units must be sold or under bona fide contract			
Investor Concentration	Up to 70% of units can be tenant occupied			
Commercial Space	Up to 50%			
Recreational Leases	Eligible			
Single Entity Ownership	A single entity can own up to 30% of units			
Insurance Coverage	Exceptions to Fannie Mae minimum coverage requirements			
Reserves	<10% replacement, maintenance, and/or deductible			
Mandatory Memberships	Cannot exceed 10% of purchase price			
Material Litigation -	Ineligible			
Structural/Functional litigation against				
developer				
Delinquent HOA Dues	Considered up to 25%			
Newly Converted - Non-full gut rehabs	Ineligible			
Flood Insurance	Projects in a flood zone with no master flood coverage are ineligible. Borrower individual policies are not acceptable			

PRIME Connect	Loan amount ≥ \$2,000,000 and >65% LTV/CLTV - 2 full appraisals				
<b>PLUS Connect</b>	1 Full appraisal required for all transactions				
	Follow applicable credit grade (PRIME Connect or PLUS Connect) appraisal requirements.				
FLEX Connect	All appraisals require a third-party desk review				
FLEX CONNECT	For CU scores <= 2.5 – no 3 <sup>rd</sup> party review is required				
	PIWs are ineligible				
Hybrid	Approved Vendors	CEL Approved Vendors			
Appraisals	Hybrid Appraisal	Purchase, Rate/Term	Interior Hybrid Appraisal signed by a state licensed/	1	

Purchase, Rate/Term

Cash Out

\$1.500.000

### APPRAISAL **REQUIREMENTS**

Property Types	Eligible	Ineligible					
	• SFR	• Rural					
	• PUD	<ul> <li>Leaseholds or Properties on leased land</li> <li>Irregular or non-residential zoning</li> <li>Atypical or extremely custom homes</li> </ul>					
	<ul> <li>Condo</li> </ul>				<ul> <li>Irregular or non-residential zoning</li> </ul>		
		<ul><li>Properties on acreage - 5+ Acres</li><li>Properties in need of major repairs</li></ul>					
		<ul> <li>New construction PUDs / Condos</li> </ul>					
		<ul> <li>Properties s</li> </ul>	ubject to inspection				
		• HPML					
Max LTV/CLTV		Purchase	Rate/Term	Cash Out			
	Owner Occupied	75%	70%	60%			
	2 <sup>nd</sup> Home	70%	70%	60%			
	Investment	70%	65%	60%			

certified appraiser.

HPML flips require 2nd full appraisal

All appraisals require a third-party valuation product (Desk review/CU/AVM) ordered by ClearEdge When 2 full appraisals are required – separate product review is not required

PRIME, PLUS and FLEX Connect

CU score of 2.5 and below - no 3<sup>rd</sup> party review required

**Hybrid Appraisal** 

**Max Loan Amount** 

Type

Transferred appraisals acceptable

Required for HPML loans per CFPB

**ESCROWS** 

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	Secondary financing allowed for primary residence only
SUBORDINATE	Re-subordination allowed for refinances
FINANCING	LTV = CLTV per matrix
	FLEX Connect – Follow FNMA/DO®
	Applies to all Investment Properties – PRIME Connect, PLUS Connect, FLEX Connect
PREPAYMENT	All prepayment penalties are hard prepays
PENALTY	Prepayment Penalty is not allowed in the following states:
(INVESTMENT	DE, IL, KS, LA, MD, MI, MN, MS, NH, NJ, NM, OH, PA, RI, VT
PROPERTIES)	Prepayment Penalty is not allowed on ARM transactions in the state of Indiana
	<ul> <li>Prepayment Penalty in the state of Kentucky is not allowed on refinances from the same lender</li> </ul>