

| PRIME Connect                                                                               |                                            |                 |                  |
|---------------------------------------------------------------------------------------------|--------------------------------------------|-----------------|------------------|
| FULL DOC, EXPRESS DOC, ASSET UTILIZATION, 12/24 BANK STATEMENT WVOE ONLY, 1099 AND P&L ONLY |                                            |                 |                  |
| PRIMARY RESIDENCE (1-4 Units)                                                               |                                            |                 |                  |
| TRANSACTION TYPE                                                                            | MAX LTV/CLTV                               | MAX LOAN AMOUNT | MIN FICO         |
| PURCHASE<br>RATE & TERM                                                                     | 90% <sup>1,2,3,4,5,6</sup> (Purchase Only) | \$1,000,000     | 700              |
|                                                                                             | 90% <sup>1,2,3,4,5,6</sup> (Purchase Only) | \$1,500,000     | 720              |
|                                                                                             | 85% <sup>1,3,4,6</sup>                     | \$2,000,000     | 680              |
|                                                                                             | 80% <sup>3,6</sup>                         | \$2,000,000     | 660 <sup>3</sup> |
|                                                                                             |                                            | \$2,500,000     | 680              |
|                                                                                             |                                            | \$3,000,000     | 700              |
|                                                                                             | 75%                                        | \$3,500,000     | 700              |
| CASH OUT                                                                                    | 80% <sup>3,6</sup>                         | \$1,500,000     | 700              |
|                                                                                             |                                            | \$2,000,000     | 720              |
|                                                                                             | 75% <sup>3,6</sup>                         | \$1,500,000     | 660 <sup>3</sup> |
|                                                                                             |                                            | \$2,000,000     | 700              |
|                                                                                             |                                            | \$2,500,000     | 720              |
|                                                                                             | 70%                                        | \$2,000,000     | 660 <sup>3</sup> |
|                                                                                             |                                            | \$2,500,000     | 700              |
| \$3,000,000                                                                                 |                                            | 720             |                  |
| SECOND HOME (1 Unit)                                                                        |                                            |                 |                  |
| TRANSACTION TYPE                                                                            | MAX LTV/CLTV                               | MAX LOAN AMOUNT | MIN FICO         |
| PURCHASE<br>RATE & TERM                                                                     | 85% <sup>1,4,6</sup>                       | \$1,000,000     | 680              |
|                                                                                             |                                            | \$1,500,000     | 720              |
|                                                                                             | 80%                                        | \$1,000,000     | 660              |
|                                                                                             |                                            | \$2,000,000     | 680              |
|                                                                                             |                                            | \$2,500,000     | 700              |
|                                                                                             | 75%                                        | \$1,500,000     | 660              |
|                                                                                             |                                            | \$2,500,000     | 680              |
| 65%                                                                                         | \$3,000,000                                | 720             |                  |
| CASH OUT                                                                                    | 75                                         | \$1,500,000     | 680              |
|                                                                                             |                                            | \$2,000,000     | 720              |
|                                                                                             | 70%                                        | \$1,500,000     | 660              |
|                                                                                             |                                            | \$2,000,000     | 680              |
|                                                                                             |                                            | \$2,500,000     | 720              |
|                                                                                             | 65%                                        | \$2,000,000     | 660              |
| INVESTMENT (1-4 Units)                                                                      |                                            |                 |                  |
| TRANSACTION TYPE                                                                            | MAX LTV/CLTV                               | MAX LOAN AMOUNT | MIN FICO         |
| PURCHASE<br>RATE & TERM                                                                     | 80%                                        | \$1,500,000     | 660              |
|                                                                                             |                                            | \$2,000,000     | 680              |
|                                                                                             |                                            | \$2,500,000     | 700              |
|                                                                                             | 75%                                        | \$2,000,000     | 660              |
| CASH OUT                                                                                    | 75%                                        | \$1,500,000     | 680              |
|                                                                                             | 70%                                        | \$2,000,000     | 660              |
|                                                                                             |                                            | \$2,500,000     | 720              |

<sup>1</sup>>80%: Interest Only 40 Yr IO not permitted

<sup>2</sup>>85%:

- Max DTI 45%
- Min loan amount \$200k.
- Interest Only not permitted
- No FTHB
- Escrows required (California at 90%)

<sup>3</sup>P&L ONLY– Max 80% Purchase; Max 75% Rate & Term; Max 70% Cash Out; Max \$2M UPB; Min 680 FICO; Primary Residence only

<sup>4</sup>Non-Warrantable Condo – Max 80%

<sup>5</sup>Condos – Max 85%

<sup>6</sup>WVOE ONLY – Max 80% Purchase; Max 70% Rate & Term and Cash Out; Max \$1.5M UPB

Asset Utilization

- Primary and 2<sup>nd</sup> home – Max 80% LTV/CLTV
- Investment Property – Max 65 % LTV/CLTV
- Cash out – Max 60% LTV/CLTV
- Gift funds may not be used

| PLUS Connect                                                                      |                     |                 |                  |
|-----------------------------------------------------------------------------------|---------------------|-----------------|------------------|
| FULL DOC, EXPRESS DOC, ASSET UTILIZATION, 12/24 BANK STATEMENT, 1099 AND P&L ONLY |                     |                 |                  |
| PRIMARY RESIDENCE (1-4 Units)                                                     |                     |                 |                  |
| TRANSACTION TYPE                                                                  | MAX LTV/CLTV        | MAX LOAN AMOUNT | MIN FICO         |
| PURCHASE<br>RATE & TERM                                                           | 80% <sup>1</sup>    | \$1,500,000     | 640 <sup>1</sup> |
|                                                                                   |                     | \$2,000,000     | 660 <sup>1</sup> |
|                                                                                   |                     | \$2,500,000     | 700              |
|                                                                                   | 75%                 | \$2,000,000     | 620 <sup>1</sup> |
|                                                                                   |                     | \$2,500,000     | 680              |
|                                                                                   |                     | \$3,000,000     | 700              |
| CASH OUT                                                                          | 80% <sup>1</sup>    | \$1,000,000     | 680              |
|                                                                                   | 75% <sup>1</sup>    | \$1,500,000     | 660 <sup>1</sup> |
|                                                                                   |                     | \$2,000,000     | 680              |
|                                                                                   | 70%                 | \$1,500,000     | 640 <sup>1</sup> |
|                                                                                   |                     | \$2,000,000     | 660 <sup>1</sup> |
|                                                                                   |                     | \$2,500,000     | 700              |
|                                                                                   | 65%                 | \$1,500,000     | 620 <sup>1</sup> |
|                                                                                   |                     | \$2,500,000     | 680              |
| SECOND HOME (1 Unit)                                                              |                     |                 |                  |
| TRANSACTION TYPE                                                                  | MAX LTV/CLTV        | MAX LOAN AMOUNT | MIN FICO         |
| PURCHASE<br>RATE & TERM                                                           | 80%                 | \$1,000,000     | 640              |
|                                                                                   |                     | \$1,500,000     | 660              |
|                                                                                   |                     | \$2,000,000     | 680              |
|                                                                                   | 75%                 | \$1,500,000     | 640              |
|                                                                                   |                     | \$2,000,000     | 660              |
|                                                                                   |                     | \$2,500,000     | 700              |
|                                                                                   | 70%                 | \$2,000,000     | 640              |
|                                                                                   |                     | \$2,500,000     | 680              |
| CASH OUT                                                                          | 75%                 | \$1,500,000     | 660              |
|                                                                                   |                     | \$2,000,000     | 700              |
|                                                                                   | 70%                 | \$1,000,000     | 640              |
|                                                                                   |                     | \$2,000,000     | 680              |
|                                                                                   | 65%                 | \$2,000,000     | 660              |
| INVESTMENT (1-4 Units)                                                            |                     |                 |                  |
| TRANSACTION TYPE                                                                  | MAX LTV/CLTV        | MAX LOAN AMOUNT | MIN FICO         |
| PURCHASE<br>RATE & TERM                                                           | 80% (Purchase Only) | \$1,000,000     | 640              |
|                                                                                   |                     | \$1,500,000     | 660              |
|                                                                                   |                     | \$2,000,000     | 680              |
|                                                                                   | 75%                 | \$1,500,000     | 640              |
|                                                                                   |                     | \$2,000,000     | 660              |
|                                                                                   | 70%                 | \$2,500,000     | 680              |
| CASH OUT                                                                          | 75% <sup>1</sup>    | \$1,500,000     | 660              |
|                                                                                   |                     | \$2,000,000     | 700              |
|                                                                                   | 70%                 | \$1,000,000     | 640              |
|                                                                                   |                     | \$2,000,000     | 660              |
|                                                                                   | 65%                 | \$1,500,000     | 640              |
|                                                                                   |                     | \$2,500,000     | 680              |

<sup>1</sup>P&L ONLY – Max 80% Purchase; Max 75% Rate & Term; Max 70% Cash Out; Max \$2M UPB; Min 680 FICO; Primary Residence only

**\*Asset Utilization**

- Primary and 2<sup>nd</sup> home – Max LTV/CLTV 80%
- Investment Property – Max LTV/CLTV 65%
- Cash out – Max LTV/CLTV 60%
- Gift funds may not be used

**FLEX CONNECT**

FNMA DO<sup>®</sup> DOCUMENTATION

| OCCUPANCY                | TRANSACTION TYPE        | CREDIT GRADE  | MAX LTV/CLTV | MAX LOAN AMOUNT          | MIN FICO         |
|--------------------------|-------------------------|---------------|--------------|--------------------------|------------------|
| PRIMARY<br>1-4 Units     | PURCHASE<br>RATE & TERM | PRIME Connect | 80%          | \$2,500,000 <sup>1</sup> | 660 <sup>1</sup> |
|                          |                         | PLUS Connect  |              |                          | 640 <sup>1</sup> |
|                          | CASH OUT                | PRIME Connect | 75%          | \$2,500,000 <sup>1</sup> | 660 <sup>1</sup> |
|                          |                         | PLUS Connect  |              |                          | 640 <sup>1</sup> |
| SECOND<br>HOME<br>1 Unit | PURCHASE<br>RATE & TERM | PRIME Connect | 75%          | \$2,500,000              | 680              |
|                          |                         | PLUS Connect  |              |                          | 640              |
| INVESTMENT<br>1-4 Units  | PURCHASE<br>RATE & TERM | PRIME Connect | 70%          | \$2,500,000              | 660              |
|                          |                         | PLUS Connect  |              |                          | 640              |

<sup>1</sup> P&L ONLY – Max 80% Purchase; Max 75% Rate & Term; Max 70% Cash Out; Max \$2M UPB; Min 680 FICO; Primary Residence only

| PRODUCTS        | All Products  | Product                                                                                                                                                                        | Term   | IO Term | Initial Cap | Periodic Cap | Life Cap |
|-----------------|---------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|---------|-------------|--------------|----------|
|                 |               | 5/6 ARM                                                                                                                                                                        | 360 mo | NA      | 2           | 1            | 5        |
|                 |               | 5/6 ARM                                                                                                                                                                        | 480 mo | NA      | 2           | 1            | 5        |
|                 |               | 5/6 ARM IO                                                                                                                                                                     | 360 mo | 120 mo  | 2           | 1            | 5        |
|                 |               | 5/6 ARM IO                                                                                                                                                                     | 480 mo | 120 mo  | 2           | 1            | 5        |
|                 |               | 7/6 ARM                                                                                                                                                                        | 360 mo | NA      | 5           | 1            | 5        |
|                 |               | 7/6 ARM                                                                                                                                                                        | 480 mo | NA      | 5           | 1            | 5        |
|                 |               | 7/6 ARM IO                                                                                                                                                                     | 360 mo | 120 mo  | 5           | 1            | 5        |
|                 |               | 7/6 ARM IO                                                                                                                                                                     | 480 mo | 120     | 5           | 1            | 5        |
|                 |               | 30 Yr Fixed                                                                                                                                                                    | 360 mo | NA      | NA          | NA           | NA       |
|                 |               | 30 Yr Fixed IO                                                                                                                                                                 | 360 mo | 120 mo  | NA          | NA           | NA       |
|                 |               | 40 Yr Fixed                                                                                                                                                                    | 480 mo | NA      | NA          | NA           | NA       |
|                 |               | 40 Yr Fixed IO                                                                                                                                                                 | 480 mo | 120 mo  | NA          | NA           | NA       |
| MIN LOAN AMOUNT | All Programs  | \$125,000                                                                                                                                                                      |        |         |             |              |          |
| INTEREST ONLY   | PRIME Connect | Purchase: <ul style="list-style-type: none"> <li>• Max 85% for 30 yr IO.</li> <li>• Max 80% for 40 Yr IO</li> </ul> Rate & Term and Cash Out: Max 80% LTV/CLTV<br>Min FICO 700 |        |         |             |              |          |
|                 | PLUS Connect  | Min FICO 680                                                                                                                                                                   |        |         |             |              |          |
|                 | FLEX Connect  | Prime/Plus restrictions apply                                                                                                                                                  |        |         |             |              |          |

|                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|----------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| INTEREST ONLY PERIOD |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 40 Year Interest Only = 10 year I/O then 30-year amortization; Max 80% LTV/CLTV<br>30 Year Interest Only = 10 year I/O then 20-year amortization; Max 85% LTV/CLTV                                                                                                                                                                                                                                                                                                         |
| QUALIFICATION        | PRIME Connect; Plus Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 5/6s and 7/6s - greater of Note Rate or the Fully Indexed Rate (rounded to the nearest .125)                                                                                                                                                                                                                                                                                                                                                                               |
|                      | FLEX Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 5/6s – greater of the Note Rate + 2% or Fully Indexed rate<br>7/6s – qualify at the Note Rate <ul style="list-style-type: none"> <li>HPML/HPCT qualify at the greater of the Note Rate or the fully indexed rate</li> </ul>                                                                                                                                                                                                                                                |
|                      | For I/O's calculate payment based on (1) the Qualifying Rate described above, (2) the original balance, and (3) a term that equals the amortization term (i.e., 360 months for 40 year I/O). Qualifying payment for I/O must include principal component.                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| DTI                  | PRIME Connect<br>PLUS Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Max 50%<br>Max 45% DTI on LTVs >85%<br>When asset utilization is used as a supplemental source of income, max DTI is 45%<br>Max 55% allowed with the following: <ul style="list-style-type: none"> <li>Max 80% on Primary Only</li> <li>Min 720</li> <li>Max \$1.5M</li> <li>9 months reserves</li> <li>No 40-yr term</li> <li>No Interest Only</li> <li>No P&amp;L or WVOE income doc type</li> <li>No CPA letter option allowed</li> <li>No Asset Utilization</li> </ul> |
|                      | FLEX Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Per DO® (max of 50% DTI)                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Borrower Eligibility | U.S. Citizen<br>Lawful Permanent Resident Alien of the United States<br>Lawful Non-Permanent Resident Alien of the United States<br>Non-Occupant Co-Borrowers <ul style="list-style-type: none"> <li>Per FNMA/FNMA/AUS</li> <li>Eligible with blended ratios</li> <li>TX50(a)(6) transactions are ineligible</li> </ul> First Time Investor<br>First Time Homebuyers – <ul style="list-style-type: none"> <li>Defined as not having owned a property/rental in the last 7 years</li> </ul> Limited Partnerships, General Partnerships, Corporations, Limited Liability Company – Eligible (Layered entities not permitted)<br>Foreign Nationals – Ineligible |                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| CREDIT EVENTS        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | <b>Short Sale, Foreclosure, Single BK, NOD, 120+ Delinquent</b>                                                                                                                                                                                                                                                                                                                                                                                                            |
|                      | PRIME Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 4 Years<br>BK - Ch 7, 11,13 – based on discharge or dismissal date<br>Multiple BK's, regardless of seasoning, are ineligible                                                                                                                                                                                                                                                                                                                                               |
|                      | PLUS Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 2 Years<br>1 Year (additional LLPA applies)                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                      | FLEX Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Follow applicable PRIME or PLUS Connect credit grades                                                                                                                                                                                                                                                                                                                                                                                                                      |
|                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | For loan casefiles with credit events outside of FNMA allowances, "Extenuating Circumstance (EC)" override in DO® may be used. The loan must still fall within Connect Prime or Connect Plus requirements for seasoning.                                                                                                                                                                                                                                                   |
| HOUSING HISTORY      | <b>12 Month Housing History</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                      | PRIME Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1 x 30 x 12                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                      | PLUS Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 0 x 60 x 12                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

|                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                          |               |                                                                                                                                                                                                   |
|--------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                      | FLEX Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | PRIME: 1 x 30 x 12 (per DO®) (no rolling)                                                                                                                                                                                |               |                                                                                                                                                                                                   |
|                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | PLUS: 0 x 60 x 12                                                                                                                                                                                                        |               |                                                                                                                                                                                                   |
|                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | For loan casefiles with credit events outside of FNMA allowances, “Extenuating Circumstance (EC)” override in DO® may be used. The loan must still fall within Connect Prime or Connect Plus requirements for seasoning. |               |                                                                                                                                                                                                   |
|                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                          |               |                                                                                                                                                                                                   |
| QUALIFYING FICO                      | Full Doc, Express Doc, Asset Utilization and FLEX                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                          |               | Bank Statement                                                                                                                                                                                    |
|                                      | Primary income earner                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                          |               | Primary income earner<br>Borrowers with 50/50 split ownership, need to use the higher of the two mid FICO scores                                                                                  |
|                                      | No borrower can have a middle FICO score less than 660 (PRIME Connect; PRIME FLEX), 640 (PLUS FLEX), 620 (PLUS Connect)<br>First Time Investor – Min 700 FICO<br>VantageScore and T-Score ineligible<br>When supplemental sources of income are being used, the lower of doc type, pricing and LTV/FICO caps apply                                                                                                                                                                                                        |                                                                                                                                                                                                                          |               |                                                                                                                                                                                                   |
|                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                          |               |                                                                                                                                                                                                   |
| RESERVES                             | Prime/Plus:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Full Doc (Full Doc, Express Doc, 1099) – 3 Months<br>Alt Doc (Bank statements, P&L and WVOE) – 6 Months<br><br>No Reserves Required - R/T Refi, Max 60% LTV/CLTV, Min 0x30x12                                            |               |                                                                                                                                                                                                   |
|                                      | FLEX Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Follow DO®. Cash Out may be used for reserves. Loans with layered risk may require additional borrower assets to meet reserve requirements.                                                                              |               |                                                                                                                                                                                                   |
|                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                          |               |                                                                                                                                                                                                   |
|                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                          |               |                                                                                                                                                                                                   |
| GIFT FUNDS                           | Primary Purchase Only<br>Borrower must have 5% of their own funds documented but not required to use; borrowers with no housing history must have 10% of their own funds documented but not required to use<br>Gift of equity eligible to a max 75% LTV (Primary Only)<br>FLEX Connect – Follow FNMA for all gift, gift of equity and minimum borrower contribution requirements.                                                                                                                                         |                                                                                                                                                                                                                          |               |                                                                                                                                                                                                   |
|                                      | If min borrower contribution % is not used towards the down payment, those funds can be used towards reserves.                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                          |               |                                                                                                                                                                                                   |
| INTERESTED PARTY CONTRIBUTIONS (IPC) | 3% for LTV >80%; 6% for LTV ≤80%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |               |                                                                                                                                                                                                   |
| MAX CASH OUT                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | ≤70% LTV/CLTV                                                                                                                                                                                                            | >70% LTV/CLTV |                                                                                                                                                                                                   |
|                                      | All Programs                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Unlimited                                                                                                                                                                                                                | \$1M          |                                                                                                                                                                                                   |
| CASH OUT TRANSACTION                 | <ul style="list-style-type: none"><li>Cash Out permitted to meet reserves for all programs.</li><li>May pay off an existing mortgage(s) with a minimum 6 months seasoning or create a new lien if the property is owned free and clear</li></ul>                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |               |                                                                                                                                                                                                   |
| ASSETS                               | <ul style="list-style-type: none"><li>Asset Statements<ul style="list-style-type: none"><li>Asset Utilization: 4 months statements</li><li>All other programs: 1 month statement<ul style="list-style-type: none"><li>Statements not required for Cash Out transactions which satisfy reserves</li></ul></li></ul></li><li>FNMA approved third party direct pull services are eligible (i.e. Blend)</li><li>100% value of Bank Accounts, Stocks, Bonds, Mutual Funds, Retirement Accounts at vesting percentage</li></ul> |                                                                                                                                                                                                                          |               |                                                                                                                                                                                                   |
| INCOME DOCS                          | Full Doc (2 Year)/Express Doc (1 Year)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                          |               | 1099                                                                                                                                                                                              |
|                                      | <ul style="list-style-type: none"><li>Wage Earner - most recent YTD paystub or Third Party VOE (i.e., Equifax, Experian, TrueWork) and 1 or 2 years W2</li></ul>                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |               | <ul style="list-style-type: none"><li>Self Employed independent contractors or 100% commission qualify at 90% of gross 1099 earnings</li><li>1 or 2 years 1099 + YTD earnings statement</li></ul> |

|                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                          |
|------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                              | <ul style="list-style-type: none"> <li>Self Employed = 1 or 2 years personal &amp; business tax returns w/ YTD P&amp;L if application is dated more than 120 days after the end of the business tax year</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                          |
|                              | <b>12/24 Month Bank Statements</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | <b>Asset Utilization</b>                                                                                                                                                                                                                 |
|                              | 12- or 24-months bank statements for Self Employed. See Bank Statement Income below                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <ul style="list-style-type: none"> <li>Use unrestricted liquid assets as qualifying income</li> <li>120 days of statements with 5 yr draw period</li> </ul>                                                                              |
|                              | <b>FLEX Connect</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <b>P&amp;L Only</b>                                                                                                                                                                                                                      |
|                              | <ul style="list-style-type: none"> <li>Follow DO® findings with min 1-year verification of income</li> <li>If the tax return year is dated more than 90 days prior to the note date, a YTD P&amp;L dated within 90 days of note date, along with the two most recent months of banks statements</li> <li>Third Party VOE (i.e., Equifax, Experian, TrueWork) is acceptable</li> <li>Bank Statement product is eligible with FLEX features</li> </ul>                                                                                                                                                                                                                                                                                                                               | <ul style="list-style-type: none"> <li>Tax attorney/CPA/EA/CTEC prepared P&amp;L with attestation and license verification (PTIN is ineligible)</li> <li>Borrower must have owned and operated the business a minimum 2 years</li> </ul> |
|                              | <b>WVOE Only</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                          |
|                              | <ul style="list-style-type: none"> <li>FNMA Form 1005 with deliver and receipt documents</li> <li>Wage earners only. Minimum 1 year at current job with 2-year history</li> <li>Borrower's employed by family or related individuals are ineligible</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                          |
|                              | <ul style="list-style-type: none"> <li>12- or 24- months most recent Personal or Business bank statements</li> <li>2-year history of business ownership - greater than 1 year but less than 2 can be considered</li> <li>Business ownership –Minimum of 20% ownership (25% for business bank statements; 20% for personal statements w/evidence of business bank account)</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                          |
| <b>BANK STATEMENT INCOME</b> | <b>BUSINESS BANK STATEMENTS</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                          |
|                              | Borrowers who are using more than 5 business bank accounts must qualify using personal bank statements                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                          |
|                              | <b>FIXED EXPENSE RATIO</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                          |
|                              | <b>Option 1: 50% Expense Factor</b> - All businesses can qualify using a 50% expense ratio                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                          |
|                              | <ul style="list-style-type: none"> <li>Verify borrower is minimum 25% owner of business</li> <li>Decreasing or negative ending balances must be addressed</li> <li>Cyclical and seasonal trends may be taken into consideration</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                          |
|                              | <b>Option 2: 30% Expense Factor</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                          |
|                              | <ul style="list-style-type: none"> <li>Eligible for small service businesses (Consulting, Accounting, Legal, Therapy, Financial Planning, Insurance, etc.) <ul style="list-style-type: none"> <li>Any Retail, Wholesale or non-office services (e.g. landscaping, contractor) are ineligible</li> <li>No more than 5 employees</li> <li>May have a small office space with rent not exceeding 15% of gross income</li> </ul> </li> </ul>                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                          |
|                              | <b>Option 3: 20 % Expense Factor</b> - Eligible if all of the following applies to business                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                          |
|                              | <ul style="list-style-type: none"> <li>Borrower is sole owner and operator of the business (no partners, employees, etc.)</li> <li>Consultant, contractor or service business with minimal cost of goods, no heavy equipment or machinery and less than 10% of income goes toward any office space (must be documented)</li> <li>Decreasing or negative ending balances must be addressed</li> <li>Cyclical and seasonal trends may be taken into consideration</li> </ul>                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                          |
|                              | <b>Option 4: Third Party Expense Ratio I 10% Floor</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                          |
|                              | <ul style="list-style-type: none"> <li>Max LTV 80% Purchase/Rate &amp; Term; 75% Cash Out</li> <li>Tax Preparer must be an independent, licensed Tax Attorney/CPA/EA/CTEC in good standing. (PTIN is ineligible)</li> <li>Third party must attest to having filed most recent 1- or 2-years business tax returns audited the business financial statements, OR reviewed working papers provided by the borrower</li> <li>Tax Preparer must verify the name of the business and borrower's ownership percentage</li> <li>To determine net income, multiply eligible business deposits by the following: 100% minus the Expense Ratio as described above</li> <li>CPA letter must be on letterhead, wet signed, dated and originate from CPA office, DocuSign not allowed</li> </ul> |                                                                                                                                                                                                                                          |
|                              | <b>**Note: Self Employed borrowers who file their own tax returns are not eligible**</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                          |
|                              | <b>PERSONAL BANK STATEMENTS</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                          |
|                              | <b>Option 1:</b> Personal bank statements with evidence of business bank account.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                          |
|                              | <ul style="list-style-type: none"> <li>100% of business deposits in a personal bank account can be used.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                          |

|                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                              |
|-------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|
|                                                                   | <ul style="list-style-type: none"> <li>○ Provide most recent 2 months business statements to validate deposits are from the borrower owned business bank account. (Only giving credit for transfers from the business; or receipt of payroll from business and distributions only)</li> <li>○ Minimum 20% ownership</li> </ul> <p><b>Option 2:</b> Personal bank statements with no business bank account – service business.<br/>10% Expense factor for Co-mingled bank accounts (Example: Sch C consultants, independent contractors, etc.)</p> <ul style="list-style-type: none"> <li>○ 12-or 24 months complete personal bank statements from the same account if borrower does not have a separate business bank account</li> <li>○ Service business (no goods, parts or materials needed)</li> <li>○ Sole practitioner (no partners, employees, or contractors)</li> <li>○ Works out of the home (does not rent any space office/warehouse)</li> <li>○ Does not require any heavy equipment/ machinery/ vehicles</li> </ul> <p><b>Option 3:</b> Personal bank statements with no business bank account – non-service business</p> <ul style="list-style-type: none"> <li>○ Comingled business and personal with no business account for non-service businesses are considered as business bank statements with the appropriate expense factor applied.</li> </ul> <ul style="list-style-type: none"> <li>• Deposits from Self Employment business only, will be included in bank statement calculation.</li> <li>• A trend of repeated expense not reported on the credit report may need additional explanation and may be considered a liability</li> <li>• Minimum 25% ownership</li> </ul>                                                                                                                                                                                                                                                                                                     |                                                                                                              |
| <b>P&amp;L ONLY INCOME</b>                                        | <ul style="list-style-type: none"> <li>• Max 80% Purchase/75% Rate &amp; Term; 70% Cash Out</li> <li>• Min 680 FICO</li> <li>• Max \$2M loan amount</li> <li>• Primary Residence Only</li> <li>• Must be US based business</li> <li>• Passive income from crowdfunding, real estate investors (with fewer than 5 residential units), venture capitalists, asset speculation, day trading and the like are considered ineligible for P&amp;L</li> <li>• Self Employed borrowers only. Must own &gt;= 50% of respective business <ul style="list-style-type: none"> <li>○ P&amp;Ls with expenses representing &lt;15% of total revenue are ineligible.</li> </ul> </li> <li>• Most recent 12 or 24 -month P&amp;L wet signed and dated by Preparer and Borrower. P&amp;L end date must be less than 120 days old at closing</li> <li>• Profit &amp; Loss statements must be completed by an independent licensed Tax Attorney/CPA/EA/CTEC in good standing (PTIN is ineligible)</li> <li>• Tax Preparer must attest to having filed the most recent 1- or 2-years business tax returns and that they are not related to or associated with the borrower or borrower's business. Preparer's license and contact information must be included. <ul style="list-style-type: none"> <li>○ If the tax professional has not filed their most recent business tax return, the following must be provided: <ul style="list-style-type: none"> <li>▪ Two-month business bank statements for the most recent two months reflected on the P&amp;L</li> <li>▪ Bank statement deposits must support 80% of the monthly average revenue from the P&amp;L. If the most recent 2 months of the bank statements do not support 80% of the gross revenue, continuous bank statements may be added to the analysis until the tolerance is met.</li> </ul> </li> </ul> </li> <li>• Business must have been owned and operated for a minimum of 2 years</li> <li>• Borrower narrative on nature of business required</li> </ul> |                                                                                                              |
| <b>WRITTEN VERIFICATION OF EMPLOYMENT</b>                         | <ul style="list-style-type: none"> <li>• Max LTV 80% Purchase; 70% Rate &amp; Term/ Cash Out; Min 680 FICO</li> <li>• \$1.5MM Max Loan Amount</li> <li>• Prime Connect Only</li> <li>• Primary Residence Only</li> <li>• FTHB – Max 70% LTV</li> <li>• Wage Earners Only</li> <li>• Two years history of employment in the same industry and 1-year continuous employment at current job</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                              |
| <b>FLEX CONNECT (DO® Documentation and Bank Statement Income)</b> | FLEX program will utilize Fannie Mae Desktop Underwriter (DO®) with the added guideline allowance of Connect PRIME and Connect PLUS benefits for ease of process. The loan will be underwritten to the FLEX program matrix, the DO® Findings, and the overlays noted below. Any items not addressed in this section will default to FNMA/DO® guidelines. This is a Non-QM program.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                              |
|                                                                   | Underwriting Process                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | <ul style="list-style-type: none"> <li>▪ FNMA DO® is required</li> <li>▪ FHLMC LP® is not allowed</li> </ul> |

|                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                        | DO® (AUS) Requirements                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <ul style="list-style-type: none"><li>▪ Approve/Eligible</li><li>▪ Approve/Ineligible (due to loan amount, loan structure, Interest Only, property (non-warrantable condo) and credit event.</li><li>▪ Refer to Credit Event section for details</li><li>▪ Note: Refer or Caution findings will not be eligible for delivery, however, may be eligible under Connect Prime or Connect Plus Program and considered a manual UW.</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| TRADELINES             | PRIME Connect<br>PLUS Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | <ul style="list-style-type: none"><li>▪ If primary borrower has three credit scores, the minimum tradeline requirement is waived for all borrowers</li><li>▪ Each borrower must have 2 tradelines or joint borrowers must have a total of 3 tradelines combined, rated at least 12 months, with activity in the last 24 months.</li><li>▪ Tradeline may be opened or closed</li><li>▪ Eligible tradelines cannot have any derogatory history in previous 24 months</li><li>▪ Current housing not reporting on credit can be considered an open trade if supported by bank records (cancelled checks/debits)</li><li>▪ Authorized user or self-reported accounts may not be used to satisfy minimum tradelines</li><li>▪ Authorized user or self-reported accounts may be excluded from DTI</li><li>▪ Non-traditional credit is not allowed as an eligible tradeline</li></ul> |
|                        | FLEX Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Follow DO® Findings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| PROPERTY               | <p>Primary 1-4 Units / Second Home 1 Unit /Non-Owner 1-4 Units<br/>Rural Properties</p> <ul style="list-style-type: none"><li>• Primary Residence – Max 75%</li><li>• 2<sup>nd</sup> Home – Max 70%</li><li>• Investment – Ineligible</li></ul> <p>Properties with appraisals marked ‘suburban’ but zoned ‘Rural Residential’ are allowed with Max LTVs</p> <ul style="list-style-type: none"><li>• Max 80% Purchase; 75% Rate &amp; Term; 65% Cash Out</li><li>• Primary Residence, Second Homes, and Investment</li><li>• Must be primarily for residential use</li></ul> <p>Max Financed Properties – Prime/Plus - no limit; FLEX- as per FNMA DO®<br/>CEL exposure to a single borrower/guarantor is limited to \$5M UPB or 10 loans.<br/>Live/Work Condos – Follow FNMA<br/>Long term annual rents to qualify is permitted. Subject Property STR income is not allowed.</p> <p>State Condominium Requirement (Warrantable and Non-Warrantable):<br/>California <b>Balcony Bill – SB326</b>: An inspection is required for projects with wood deck, balcony, stairway, walkway, or railing elevated more than 6 feet above the ground. Projects with an unacceptable or no inspection are ineligible.</p> <p>Florida– Projects over 30 years old or 25 years if within 3 miles from the coast, a structural inspection within every 10 years is required for projects 3 stories or higher.</p> <ul style="list-style-type: none"><li>• Inspection must confirm no conditions severe enough to affect the safety, soundness, structural integrity or habitability of the improvements</li><li>• Projects with unacceptable or no inspections are ineligible.</li></ul> | <p>Max Acreage - Max 10 acres<br/>Minimum Square Footage – 500 sq ft. per unit-<br/>No kitchenettes<br/>Declining Markets requires a 5% LTV reduction from max borrower qualifies for; Floor: 75% Purchase; 70% Refinance</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| NON-WARRANTABLE CONDOS | Non-Warrantable Condos – Limited to two                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                        | Allowable Features                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                        | Products                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | All Products                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|                        | Max LTV                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 80%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                        | Presale                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | At least 30% of the units must be sold or under bona fide contract                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                        | Investor Concentration                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Up to 70% of units can be tenant occupied                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|                        | Commercial Space                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Up to 50%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|                        | Recreational Leases                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Eligible                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|                        | Single Entity Ownership                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | A single entity can own up to 30% of units                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Delinquent HOA         | Up to 25%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |

|                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                     |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
|--------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|
|                                            | Master Coverage Deductible                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                | 10% deductible max allowed. Coverage less than full replacement cost is ineligible. ACV not permitted.                                                                                                                                                                              |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
|                                            | Reserves                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                | <10% replacement and/or maintenance, but never less than 5%                                                                                                                                                                                                                         |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
|                                            | Mandatory Memberships                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                | Cannot exceed 10% of purchase price                                                                                                                                                                                                                                                 |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
|                                            | <b><u>Ineligible Features/Requirements for Non-Warrantable Condos:</u></b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                     |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
|                                            | Material Litigation - Structural/Functional litigation against developer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                | Ineligible                                                                                                                                                                                                                                                                          |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
|                                            | Insurance Coverage                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                | Coverage amount less than the replacement cost is ineligible (Actual Cash Value is not permitted)                                                                                                                                                                                   |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
|                                            | Newly Converted - Non-full gut rehabs                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                | Ineligible                                                                                                                                                                                                                                                                          |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
|                                            | Flood Insurance                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                | Projects in a flood zone with no master flood coverage are ineligible. Borrower individual policies are not acceptable                                                                                                                                                              |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
|                                            | Project Completion                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                | Project not 100% complete and HOA not turned over: <ul style="list-style-type: none"><li>At least 50% of the units in the subject property phase must be sold or under bona fide contract</li><li>All common elements in the project or legal phase must be 100% complete</li></ul> |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
| APPRAISAL REQUIREMENTS                     | PRIME Connect/PLUS Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                | Loan amount ≥ \$2,000,000 and >65% LTV/CLTV - 2 full appraisals                                                                                                                                                                                                                     |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
|                                            | FLEX Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                | Follow applicable credit grade (PRIME Connect or PLUS Connect) appraisal requirements.<br>PIWs are ineligible                                                                                                                                                                       |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
|                                            | Hybrid Appraisals                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Approved Vendors                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                     | CEL Approved Vendors           |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
|                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Hybrid Appraisal Type                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                     | Purchase, Rate & Term Cash Out |                                                                                                                                                                                                                                                                                                                                                                                | Interior Hybrid Appraisal signed by a state licensed/certified appraiser. |
|                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Max Loan Amount                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                     | \$1,500,000                    |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
|                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Property Types                                                                                                                                                                                                                                                                                                                                                                                 | Eligible                                                                                                                                                                                                                                                                            |                                | Ineligible                                                                                                                                                                                                                                                                                                                                                                     |                                                                           |
|                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                | <ul style="list-style-type: none"><li>SFR</li><li>PUD</li><li>Condo</li></ul>                                                                                                                                                                                                       |                                | <ul style="list-style-type: none"><li>Rural</li><li>Leaseholds or Properties on leased land</li><li>Irregular or non-residential zoning</li><li>Atypical or extremely custom homes</li><li>Properties on acreage - 5+ Acres</li><li>Properties in need of major repairs</li><li>New construction PUDs / Condos</li><li>Properties subject to inspection</li><li>HPML</li></ul> |                                                                           |
|                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Max LTV/CLTV                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                     |                                | Purchase                                                                                                                                                                                                                                                                                                                                                                       | Rate & Term                                                               |
|                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                | Owner Occupied                                                                                                                                                                                                                                                                      | 75%                            | 70%                                                                                                                                                                                                                                                                                                                                                                            | 60%                                                                       |
|                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                | 2 <sup>nd</sup> Home                                                                                                                                                                                                                                                                | 70%                            | 70%                                                                                                                                                                                                                                                                                                                                                                            | 60%                                                                       |
|                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                | Investment                                                                                                                                                                                                                                                                          | 70%                            | 65%                                                                                                                                                                                                                                                                                                                                                                            | 60%                                                                       |
|                                            | HPML flips require 2nd full appraisal<br>All appraisals require a third-party valuation product (Desk review/CU/LCA/AVM) ordered by ClearEdge<br>When 2 full appraisals are required – separate product review is not required<br><br>PRIME, PLUS and FLEX Connect<br>All appraisals require a third-party desk review<br>CU/LCA score of 2.5 or lower - no 3 <sup>rd</sup> party review required. When both a CU and a LCA SSR are provided, the lower score of the two is used to determine if a review is required.<br>Transferred appraisals acceptable. Must be ordered through an AMC. |                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                     |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
| ESCROWS                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | <ul style="list-style-type: none"><li>Required for HPML loans per CFPB</li><li>Required for LTVs &gt;85% (California at 90%)</li></ul>                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                     |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
| SUBORDINATE FINANCING                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Secondary financing allowed for primary residence only<br>Re-subordination allowed for refinances<br>LTV = CLTV per matrix<br>FLEX Connect – Follow FNMA/DO®                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                     |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |
| PREPAYMENT PENALTY (INVESTMENT PROPERTIES) |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Applies only to Investment Properties – PRIME Connect, PLUS Connect, FLEX Connect<br>Hard Prepayment penalties may be required on investment property transactions when permissible by state law. Buydown options are available to reduce or remove prepayment penalty<br>Prepayment Penalty is not allowed in the following states:<br>DE, IL, KS, LA, MD, MI, MN, MS, NH, NJ, NM, OH, RI, VT |                                                                                                                                                                                                                                                                                     |                                |                                                                                                                                                                                                                                                                                                                                                                                |                                                                           |

- |  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  | <ul style="list-style-type: none"><li>• Prepayment Penalty is not allowed on ARM transactions in the state of Indiana</li><li>• Prepayment Penalty in the state of Kentucky is not allowed on refinances from the same lender</li><li>• Prepayment Penalty prohibited on loans for 1-2 units with loan amount <math>\leq</math> \$319,777</li><li>• Prepayment Penalty in the state of South Carolina is not allowed for loan amounts <math>\leq</math> \$765,000</li></ul> |
|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|