

	PRIME Co	onnect	
FULL DOC, EXPRESS		ANK STATEMENT WVOE ONLY, 1099 AND	P&L ONLY
	PRIMARY RESIDEN		
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO
	90% ^{1,2,3,4,5,6} (Purchase Only)	\$1,000,000	700
	90% ^{1,2,3,4,5,6} (Purchase Only)		720
	85% ^{1,3,4,6}	\$2,000,000	680
URCHASE		\$2,000,000	660 ³
ATE & TERM	80% ^{3,6}	\$2,500,000	680
		\$3,000,000	700
	75%	\$3,500,000	700
		\$1,500,000	700
	80% ^{3,6}	\$2,000,000	720
		\$1,500,000	660 ³
	75% ^{3,6}	\$2,000,000	700
ASH OUT	7370	\$2,500,000	720
		\$2,000,000	660 ³
	70%	\$2,500,000	700
	70%		
	GEGOVE WOL	\$3,000,000	720
TRANSACTION TVD	SECOND HON	· , ,	A CINI FIGO
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO
	85% ^{1,4,6}	\$1,000,000	680
		\$1,500,000	720
	80%	\$1,000,000	660
URCHASE		\$2,000,000	680
ATE & TERM		\$2,500,000	700
	75%	\$1,500,000	660
		\$2,500,000	680
	65%	\$3,000,000	720
	75	\$1,500,000	680
		\$2,000,000	720
ASH OUT		\$1,500,000	660
	70%	\$2,000,000	680
		\$2,500,000	720
	65%	\$2,000,000	660
	INVESTMENT		
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO
		\$1,500,000	660
URCHASE	80%	\$2,000,000	680
ATE & TERM		\$2,500,000	700
	75%	\$2,000,000	660
	75%	\$1,500,000	680
ASH OUT	70%	\$2,000,000	660
	7070	\$2,500,000	720
1>80%: Interest Only 40 Yr IO not per 2>85%: Max DTI 45% Min loan amount \$20 Interest Only not per No FTHB	00k.	5Condos – Max 85% 6WVOE ONLY – Max 80% Purchase; Max 7 Out; Max \$1.5M UPB Asset Utilization ■ Primary and 2 nd home – Max 80	
 Escrows required (Ca ³P&L ONLY— Max 80% Purchase; Ma Cash Out: Max \$2M LIPB: Min 680 F 	ax 75% Rate & Term; Max 70%	 Investment Property – Max 85 Cash out – Max 60% LTV/CLTV 	

Gift funds may not be used

Cash Out; Max \$2M UPB; Min 680 FICO; Primary Residence only

⁴Non-Warrantable Condo – Max 80%



	PLUS Conn	ect	
FULL DOC, EXPR	ESS DOC, ASSET UTILIZATION, 12/24	BANK STATEMENT, 1099 AND P&L C	NLY
	PRIMARY RESIDENCE		
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO
		\$1,500,000	640 ¹
	80%1	\$2,000,000	660 ¹
PURCHASE		\$2,500,000	700
RATE & TERM		\$2,000,000	620 ¹
	75%	\$2,500,000	680
		\$3,000,000	700
	80%1	\$1,000,000	680
	75%¹	\$1,500,000	660 ¹
	7370	\$2,000,000	680
CASH OUT		\$1,500,000	640 ¹
CASITOOT	70%	\$2,000,000	660 ¹
		\$2,500,000	700
	65%	\$1,500,000	620 ¹
	03%	\$2,500,000	680
	SECOND HOME (1	Unit)	
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO
	80%	\$1,000,000	640
		\$1,500,000	660
		\$2,000,000	680
PURCHASE	75%	\$1,500,000	640
RATE & TERM		\$2,000,000	660
		\$2,500,000	700
	70%	\$2,000,000	640
	70%	\$2,500,000	680
	75%	\$1,500,000	660
	/5%	\$2,000,000	700
CASH OUT	70%	\$1,000,000	640
	70%	\$2,000,000	680
	65%	\$2,000,000	660
	INVESTMENT (1-4	Units)	
TRANSACTION TYPE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO
		\$1,000,000	640
	80% (Purchase Only)	\$1,500,000	660
PURCHASE		\$2,000,000	680
RATE & TERM	75%	\$1,500,000	640
	7570	\$2,000,000	660
	70%	\$2,500,000	680
	/1	\$1,500,000	660
	75% ¹	\$2,000,000	700
0.00		\$1,000,000	640
CASH OUT	70%	\$2,000,000	660
		\$1,500,000	640
	65%	\$2,500,000	680



¹P&L ONLY – Max 80% Purchase; Max 75% Rate & Term; Max 70% Cash Out; Max \$2M UPB; Min 680 FICO; Primary Residence only

*Asset Utilization

- Primary and 2nd home Max LTV/CLTV 80%
- Investment Property Max LTV/CLTV 65%
- Cash out Max LTV/CLTV 60%
- Gift funds may not be used

		FLEX C	ONNECT		
		FNMA DO® DO	CUMENTATION		
OCCUPANCY	TRANSACTION TYPE	CREDIT GRADE	MAX LTV/CLTV	MAX LOAN AMOUNT	MIN FICO
PRIMARY	PURCHASE RATE & TERM	PRIME Connect	80%	\$2,500,000 ¹	660¹
		PLUS Connect	OU76		640¹
1-4 Units	CASH OUT	PRIME Connect	75%	\$2,500,000 ¹	660¹
		PLUS Connect	75%		640 ¹
SECOND	PURCHASE	PRIME Connect		42 500 000	680
1 Unit	HOME RATE & TERM	PLUS Connect	75%	\$2,500,000	640
PURCHASE RATE & TERM 1-4 Units CASH OUT SECOND HOME 1 Unit INVESTMENT PURCHASE RATE & TERM PURCHASE RATE & TERM	PRIME Connect	70%	\$2,500,000	660	
1-4 Units	RATE & TERM	PLUS Connect	7070	\$2,300,000	640

¹ P&L ONLY – Max 80% Purchase; Max 75% Rate & Term; Max 70% Cash Out; Max \$2M UPB; Min 680 FICO; Primary Residence only

		Product	Term	IO Term	Initial Cap	Periodic Cap	Life Cap	
		5/6 ARM	360 mo	NA	2	1	5	
		5/6 ARM	480 mo	NA	2	1	5	
		5/6 ARM IO	360 mo	120 mo	2	1	5	
		5/6 ARM IO	480 mo	120 mo	2	1	5	
PRODUCTS	All Products	7/6 ARM	360 mo	NA	5	1	5	
	All Products	7/6 ARM	480 mo	NA	5	1	5	
		7/6 ARM IO	360 mo	120 mo	5	1	5	
		7/6 ARM IO	480 mo	120	5	1	5	
		15 Yr Fixed	180 mo	NA	NA	NA	NA	
		30 Yr Fixed	360 mo	NA	NA	NA	NA	
		30 Yr Fixed IO	360 mo	120 mo	NA	NA	NA	
		40 Yr Fixed	480 mo	NA	NA	NA	NA	
		40 Yr Fixed IO	480 mo	120 mo	NA	NA	NA	
MIN LOAN AMOUNT	All Programs	\$125,000	\$125,000					
INTEREST ONLY	PRIME Connect	• Max 809	 Max 85% for 30 yr IO. Max 80% for 40 Yr IO Rate & Term and Cash Out: Max 80% LTV/CLTV 					
	PLUS Connect	Min FICO 680						



	FLEX Connect	Prime/Plus restrictions apply					
INTEREST ONLY PERIOD		40 Year Interest Only = 10 year I/O then 30-year amortization; Max 80% LTV/CLTV 30 Year Interest Only = 10 year I/O then 20-year amortization; Max 85% LTV/CLTV					
	PRIME Connect; Plus Connect	5/6s and 7/6s - greater of Note Rate or the Fully Indexed Rate (rounded to the nearest .125)					
QUALIFICATION	5/6s − greater of the Note Rate + 2% or Fully Indexed rate 7/6s − qualify at the Note Rate HPML/HPCT qualify at the greater of the Note Rate or the fully indexed rate						
	For I/O's calculate payment based on (1) the Qualifying Rate described above, (2) the original balance, and (3) a term that equals the amortization term (i.e., 360 months for 40 year I/O). Qualifying payment for I/O must include principal component.						
DTI	PRIME Connect PLUS Connect FLEX Connect	Max 50% Max 45% DTI on LTVs >85% When asset utilization is used as a supplemental source of income, max DTI is 45% Max 55% allowed with the following: • Max 80% on Primary Only • Min 720 • Max \$1.5M • 9 months reserves • No 40-yr term • No Interest Only • No P&L or WVOE income doc type • No CPA letter option allowed • No Asset Utilization Per DO® (max of 50% DTI)					
Borrower Eligibility		st Alien of the United States S ratios					
		Short Sale, Foreclosure, Single BK, NOD, 120+ Delinquent					
	PRIME Connect	4 Years BK - Ch 7, 11,13 – based on discharge or dismissal date Multiple BK's, regardless of seasoning, are ineligible					
CREDIT EVENTS	PLUS Connect	2 Years 1 Year (additional LLPA applies)					
	Follow applicable PRIME or PLUS Connect credit grades FLEX Connect						
	For loan casefiles with credit events outside of FNMA allowances, "Extenuating Circumst override in DO® may be used. The loan must still fall within Connect Prime or Connect Place requirements for seasoning.						
		12 Month Housing History					
HOUSING HISTORY	PRIME Connect	1 x 30 x 12					



	PLUS Connect	0 x 60 x 12				
	. 100 domicet					
		PRIME: 1 x 30 x 12	PRIME: 1 x 30 x 12 (per DO®) (no rolling)			
		PLUS: 0 x 60 x 12				
	FLEX Connect		nay be used. The lo		allowances, "Extenuating Circumstance (EC)" vithin Connect Prime or Connect Plus	
	Full I	Doc, Express Doc, Asset U	tilization and FLE	(Bank Statement	
QUALIFYING		Primary income e			Primary income earner Borrowers with 50/50 split ownership, need to use the higher of the two mid FICO scores	
FICO	First Time Investor – Mi VantageScore and T-Sco	n 700 FICO			(), 640 (PLUS FLEX), 620 (PLUS Connect) and LTV/FICO caps apply	
	Prime/Plus:		oc, Express Doc, 10	99) – 3 Months d WVOE) – 6 Mont	*hc	
RESERVES				Max 60% LTV/CLTV		
	FLEX Connect Follow DO®. Cash Out may be used for reserves. Loans with layered risk may require add borrower assets to meet reserve requirements.				ans with layered risk may require additional	
GIFT FUNDS	their own funds docume Gift of equity eligible to	of their own funds docur ented but not required to a max 75% LTV (Primary 0 NMA for all gift, gift of eq	use Only)		rowers with no housing history must have 10% of oution requirements.	
	If min borrower contribution % is not used towards the down payment, those funds can be used towards reserves.					
INTERESTED PARTY CONTRIBUTIONS (IPC)	3% for LTV >80%; 6% fo	r LTV <u><</u> 80%				
		≤70% LTV/CLTV	>70% LTV/	CLTV		
MAX CASH OUT	All Programs	Unlimited	\$1M			
	Cash Out permitter	d to meet reserves for all	nrograms			
CASH OUT TRANSACTION				seasoning or crea	ate a new lien if the property is owned free and	
ASSETS	 Asset Statements Asset Utilization: 4 months statements All other programs: 1 month statement Statements not required for Cash Out transactions which satisfy reserves FNMA approved third party direct pull services are eligible (i.e. Blend) 100% value of Bank Accounts, Stocks, Bonds, Mutual Funds, Retirement Accounts at vesting percentage 					
		2 Year)/Express Doc (1 Yo			1099	
INCOME DOCS		recent YTD paystub or Th an, TrueWork) and 1 or 2		qualify at 90%	Independent contractors or 100% commission of gross 1099 earnings 1099 + YTD earnings statement	



 Self Employed = 1 or 2 years personal & business tax returns w/ YTD P&L if application is dated more than 120 days after the end of the business tax year 	
12/24 Month Bank Statements	Asset Utilization
12- or 24-months bank statements for Self Employed. See Bank	Use unrestricted liquid assets as qualifying income
Statement Income below	120 days of statements with 5 yr draw period
FLEX Connect	P&L Only
 Follow DO® findings with min 1-year verification of income If the tax return year is dated more than 90 days prior to the note date, a YTD P&L dated within 90 days of note date, along with the two most recent months of banks statements Third Party VOE (i.e., Equifax, Experian, TrueWork) is acceptable Bank Statement product is eligible with FLEX features 	 Tax attorney/CPA/EA/CTEC prepared P&L with attestation and license verification (PTIN is ineligible) Borrower must have owned and operated the business a minimum 2 years
WVOE Only	
 FNMA Form 1005 with deliver and receipt documents 	
 Wage earners only. Minimum 1 year at current job with 2-year history Borrower's employed by family or related individuals are ineligible 	

- 12- or 24- months most recent Personal or Business bank statements
- 2-year history of business ownership greater than 1 year but less than 2 can be considered
- Business ownership –Minimum of 20% ownership (25% for business bank statements; 20% for personal statements w/evidence of business bank account)

BUSINESS BANK STATEMENTS

Borrowers who are using more than 5 business bank accounts must qualify using personal bank statements

FIXED EXPENSE RATIO

Option 1: 50% Expense Factor - All businesses can qualify using a 50% expense ratio

- Verify borrower is minimum 25% owner of business
- Decreasing or negative ending balances must be addressed
- Cyclical and seasonal trends may be taken into consideration

Option 2: 30% Expense Factor

- Eligible for small service businesses (Consulting, Accounting, Legal, Therapy, Financial Planning, Insurance, etc.)
 - o Any Retail, Wholesale or non-office services (e.g. landscaping, contractor) are ineligible)
 - No more than 5 employees
 - May have a small office space with rent not exceeding 15% of gross income

BANK STATEMENT INCOME

Option 3: 20 % Expense Factor - Eligible if all of the following applies to business

- Borrower is sole owner and operator of the business (no partners, employees, etc.)
- Consultant, contractor or service business with minimal cost of goods, no heavy equipment or machinery and less than 10% of income goes toward any office space (must be documented)
- Decreasing or negative ending balances must be addressed
- Cyclical and seasonal trends may be taken into consideration

Option 4: Third Party Expense Ratio I 10% Floor

- Max LTV 80% Purchase/Rate & Term; 75% Cash Out
- Tax Preparer must be an independent, licensed Tax Attorney/CPA/EA/CTEC in good standing. (PTIN is ineligible)
- Third party must attest to having filed most recent 1- or 2-years business tax returns audited the business financial statements, OR reviewed working papers provided by the borrower
- Tax Preparer must verify the name of the business and borrower's ownership percentage
- To determine net income, multiply eligible business deposits by the following: 100% minus the Expense Ratio as described above
- CPA letter must be on letterhead, wet signed, dated and originate from CPA office, DocuSign not allowed

PERSONAL BANK STATEMENTS

Option 1: Personal bank statements with evidence of business bank account.

100% of business deposits in a personal bank account can be used.

^{**}Note: Self Employed borrowers who file their own tax returns are not eligible**



	 Provide most recent 2 months business statements to validate deposits are from the borrower owned business bank account. (Only giving credit for transfers from the business; or receipt of payroll from business and distributions only) Minimum 20% ownership Option 2: Personal bank statements with no business bank account – service business. 10% Expense factor for Co-mingled bank accounts (Example: Sch C consultants, independent contractors, etc.) 12-or 24 months complete personal bank statements from the same account if borrower does not have a separate business bank account Service business (no goods, parts or materials needed) Sole practitioner (no partners, employees, or contractors) Works out of the home (does not rent any space office/warehouse) Does not require any heavy equipment/ machinery/ vehicles Option 3: Personal bank statements with no business bank account – non-service business Comingled business and personal with no business account for non-service businesses are considered as business bank statements with the appropriate expense factor applied. Deposits from Self Employment business only, will be included in bank statement calculation. A trend of repeated expense not reported on the credit report may need additional explanation and may be considered a liability 					
	Minimum 25% ownership					
	Max 80% Purchase/75% Rate & Term; 70% Cash Out					
	Min 680 FICO					
	Max \$2M loan amount					
	Primary Residence Only					
	Must be US based business					
	 Passive income from crowdfunding, real estate investors (with fewer than 5 residential units), venture capitalists, asset 					
	speculation, day trading and the like are considered ineligible for P&L					
	Self Employed borrowers only. Must own >= 50% of respective business					
	o P&Ls with expenses representing <15% of total revenue are ineligible.					
P&L ONLY INCOME	 Most recent 12 or 24 -month P&L wet signed and dated by Preparer and Borrower. P&L end date must be less than 120 days old at closing 					
	Profit & Loss statements must be completed by an independent licensed Tax Attorney/CPA/EA/CTEC in good standing (PTIN is					
	ineligible)					
	 Tax Preparer must attest to having filed the most recent 1- or 2-years business tax returns and that they are not related to or associated with the borrower or borrower's business. Preparer's license and contact information must be included. If the tax professional has not filed their most recent business tax return, the following must be provided: Two-month business bank statements for the most recent two months reflected on the P&L Bank statement deposits must support 80% of the monthly average revenue from the P&L. If the most recent 2 months of the bank statements do not support 80% of the gross revenue, continuous bank statements may be added to the analysis until the tolerance is met. 					
	Business must have been owned and operated for a minimum of 2 years					
	Borrower narrative on nature of business required					
	Max LTV 80% Purchase; 70% Rate & Term/ Cash Out; Min 680 FICO					
	\$1.5MM Max Loan Amount					
WRITTEN	Prime Connect Only					
VERIFICATION OF	Primary Residence Only					
EMPLOYMENT	FTHB – Max 70% LTV					
	Wage Earners Only					
	 Two years history of employment in the same industry and 1-year continuous employment at current job FLEX program will utilize Fannie Mae Desktop Underwriter (DO®) with the added guideline allowance of Connect PRIME and Connect 					
FLEX CONNECT (DO® Documentation and Bank	PLUS benefits for ease of process. The loan will be underwritten to the FLEX program matrix, the DO® Findings, and the overlays noted below. Any items not addressed in this section will default to FNMA/DO® guidelines. This is a Non-QM program.					
Statement	■ FNMA DO® is required					
Income)	Underwriting Process FHLMC LP® is not allowed					
7	11 19 25					



	DO® (AUS) Requirements	Only, property (no Refer to Credit Events of the Note: Refer or Call however, may be Program and cons	e (due to loan amount, loan structure, Interest on-warrantable condo) and credit event. ent section for details ution findings will not be eligible for delivery, eligible under Connect Prime or Connect Plus sidered a manual UW.
TRADELINES	PRIME Connect PLUS Connect	requirement is wa Each borrower may a total of 3 tradeling activity in the last Tradeline may be Eligible tradelines 24 months Current housing not trade if supported activity in the last activit	opened or closed cannot have any derogatory history in previous of reporting on credit can be considered an open by bank records (cancelled checks/debits) r self-reported accounts may not be used to
	FLEX Connect	Follow DO® Findings	
PROPERTY	Primary 1-4 Units / Second Home 1 Unit /Non-Owner 1-4 Unit Rural Properties Primary Residence – Max 75% 2nd Home – Max 70% Investment – Ineligible Properties with appraisals marked 'suburban' but zoned 'Rurallowed with Max LTVs Max 80% Purchase; 75% Rate & Term; 65% Cash Oue Primary Residence, Second Homes, and Investment Must be primarily for residential use Max Financed Properties – Prime/Plus - no limit; FLEX- as per CEL exposure to a single borrower/guarantor is limited to \$51 Live/Work Condos – Follow FNMA Long term annual rents to qualify is permitted. Subject Properallowed. State Condominium Requirement (Warrantable and Non-Warrantable and Non-War	al Residential' are ut t FNMA DO® M UPB or 10 loans. erty STR income is not rrantable): projects with wood an 6 feet above the	Max Acreage - Max 10 acres Minimum Square Footage – 500 sq ft. per unit- No kitchenettes Declining Markets requires a 5% LTV reduction from max borrower qualifies for; Floor: 75% Purchase; 70% Refinance
	Florida– Projects over 30 years old or 25 years if within 3 mile structural inspection within every 10 years is required for prohigher. Inspection must confirm no conditions severe enougened soundness, structural integrity or habitability of the Projects with unacceptable or no inspections are in	ojects 3 stories or agh to affect the safety, e improvements	

NON-WARRANTABLE CONDOS

Non-Warrantable Condos – Lim	ited to two					
Allowable Features	Mlowable Features					
Products	All Products					
Max LTV	80%					
Presale	At least 30% of the units must be sold or under bona fide contract					
Investor Concentration	Up to 70% of units can be tenant occupied					
Commercial Space	Up to 50%					
Recreational Leases	Eligible					
Single Entity Ownership	A single entity can own up to 30% of units					
Delinguent HOA	Un to 25%					



	Master Coverage I	Deductible	10% deductible max allow	_	than full replacemen	it cost is		
			ineligible. ACV not permi					
	Reserves		<10% replacement and/or maintenance, but never less than 5%					
	Mandatory Memb		Cannot exceed 10% of pu	rchase price				
	Ineligible Features/Requirements for No							
	Material Litigation - Structural/Functional litigation against developer Insurance Coverage Newly Converted - Non-full gut rehabs Flood Insurance Project Completion		Ineligible					
			Coverage amount less that is not permitted)	nn the replacemen	t cost is ineligible (Act	cual Cash Value		
			Ineligible					
			Projects in a flood zone w individual policies are not	acceptable		ble. Borrower		
			Project not 100% complete and HOA not turned over: At least 50% of the units in the subject property phase must be sold or under bona fide contract All common elements in the project or legal phase must be 100% complete					
	PRIME Connect/PLUS Connect		0,000 and >65% LTV/CLTV			'		
	FLEX Connect	Follow applicable cre PIWs are ineligible	dit grade (PRIME Connect o	or PLUS Connect) a	ppraisal requirement	S		
	Hybrid	Approved Vendors	CEL Approved Vendors					
	Appraisals	Hybrid Appraisal	Purchase, Rate & Term	Interior Hybrid	d Appraisal signed by a	a state licensed/	\exists	
		Туре	Cash Out	certified appra	aiser.			
		Max Loan Amount	\$1,500,000					
		Property Types	Eligible	Ineligible				
			• SFR	• Rural				
			• PUD	• Leaseholds o	or Properties on lease	d land		
			• Condo					
			 Atypical or extremely custom homes Properties on acreage - 5+ Acres 					
APPRAISAL			Properties in need of major repairs					
REQUIREMENTS				New construction PUDs / Condos				
				· ·	ubject to inspection			
				• HPML		T	_	
		Max LTV/CLTV		Purchase	Rate & Term	Cash Out	41	
			Owner Occupied	75%	70%	60%	41	
			2 nd Home	70%	70%	60%	41	
			Investment	70%	65%	60%	Ш	
	HPML flips require 2nd full appraisal All appraisals require a third-party valuation product (Desk review/CU/LCA/AVM) ordered by ClearEdge When 2 full appraisals are required – separate product review is not required PRIME, PLUS and FLEX Connect All appraisals require a third-party desk review CU/LCA score of 2.5 or lower - no 3 rd party review required. When both a CU and a LCA SSR are provided, the lower score of the two is used to determine if a review is required. Transferred appraisals acceptable. Must be ordered through an AMC.							
ESCROWS	· ·	PML loans per CFPB	90%)					
	 Required for LTVs >85% (California at 90%) Secondary financing allowed for primary residence only 							
SUBORDINATE		lowed for refinances	estactice offig					
FINANCING	LTV = CLTV per mat							
	FLEX Connect – Follo							
			RIME Connect, PLUS Conne	ct, FLEX Connect				
PREPAYMENT					permissible by state	law. Buydown optio	ons a	
	Hard Prepayment penalties may be required on investment property transactions when permissible by state law. Buydown options a available to reduce or remove prepayment penalty							
	available to reduce	or remove prepaymen	t penalty					
PENALTY INVESTMENT PROPERTIES)		or remove prepaymen						



- Prepayment Penalty is not allowed on ARM transactions in the state of Indiana
- Prepayment Penalty in the state of Kentucky is not allowed on refinances from the same lender
- Prepayment Penalty prohibited on loans for 1-2 units with loan amount < \$319,777
- Prepayment Penalty in the state of South Carolina is not allowed for loan amounts <=\$765,000