

| PRIME Connect                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|
| FULL DOC, EXPRESS DOC, ASSET DEPLETION, 12/24 BANK STATEMENT WVOE ONLY, 1099 AND P&L ONLY                                                                                                                                                                                                                                                                                                                                                                   |                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                  |
| PRIMARY RESIDENCE (1-4 Units)                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                  |
| TRANSACTION TYPE                                                                                                                                                                                                                                                                                                                                                                                                                                            | MAX LTV/CLTV                                   | MAX LOAN AMOUNT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | MIN FICO         |
| PURCHASE<br>RATE & TERM                                                                                                                                                                                                                                                                                                                                                                                                                                     | 90% <sup>1,2,3,4,5,6,7,8</sup> (Purchase Only) | \$1,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 700              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 90% <sup>1,2,3,4,5,6,7,8</sup> (Purchase Only) | \$1,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 720              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 85% <sup>1,3,4,6,7,8</sup>                     | \$2,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 680              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 80% <sup>3,6</sup>                             | \$2,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 660 <sup>3</sup> |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$2,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 680              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$3,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 700              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 75%                                            | \$3,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 700              |
| 65%                                                                                                                                                                                                                                                                                                                                                                                                                                                         | \$2,500,000                                    | 660 <sup>3</sup>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                  |
| CASH OUT                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 80% <sup>3,6</sup>                             | \$1,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 700              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$2,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 720              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 75% <sup>3,6</sup>                             | \$1,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 660 <sup>3</sup> |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$2,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 700              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$2,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 720              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 70%                                            | \$2,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 660 <sup>3</sup> |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$2,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 700              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$3,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 720              |
| SECOND HOME (1 Unit)                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                  |
| TRANSACTION TYPE                                                                                                                                                                                                                                                                                                                                                                                                                                            | MAX LTV/CLTV                                   | MAX LOAN AMOUNT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | MIN FICO         |
| PURCHASE<br>RATE & TERM                                                                                                                                                                                                                                                                                                                                                                                                                                     | 85% <sup>1,4,6,7,8</sup>                       | \$1,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 680              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$1,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 720              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 80%                                            | \$1,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 660              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$2,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 680              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$2,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 700              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 75%                                            | \$1,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 660              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$2,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 680              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 70%                                            | \$3,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 700              |
| 65%                                                                                                                                                                                                                                                                                                                                                                                                                                                         | \$2,000,000                                    | 660                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                  |
| CASH OUT                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 75                                             | \$1,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 680              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$2,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 720              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 70%                                            | \$1,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 660              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$2,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 680              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$2,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 720              |
| 65%                                                                                                                                                                                                                                                                                                                                                                                                                                                         | \$2,000,000                                    | 660                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                  |
| INVESTMENT (1-4 Units)                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                  |
| TRANSACTION TYPE                                                                                                                                                                                                                                                                                                                                                                                                                                            | MAX LTV/CLTV                                   | MAX LOAN AMOUNT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | MIN FICO         |
| PURCHASE<br>RATE & TERM                                                                                                                                                                                                                                                                                                                                                                                                                                     | 80%                                            | \$1,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 660              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$2,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 680              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$2,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 700              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 75%                                            | \$2,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 660              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 70% (Purchase only)                            | \$3,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 720              |
| CASH OUT                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 75%                                            | \$1,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 680              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 70%                                            | \$2,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 660              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                | \$2,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 720              |
| <sup>1</sup> >80%: Interest Only 40 Yr IO not permitted<br><sup>2</sup> >85%: <ul style="list-style-type: none"><li>○ Max DTI 45%</li><li>○ Min loan amount \$200k.</li><li>○ Interest Only not permitted</li><li>○ No FTHB</li><li>○ Escrows required (See Operations Manual for state specific requirements)</li></ul> <sup>3</sup> P&L ONLY– Max 80% Purchase; Max 75% Rate & Term; Max 70% Cash Out; Max \$2M UPB; Min 680 FICO; Primary Residence only |                                                | <sup>4</sup> Non-Warrantable Condo – Max 80%<br><sup>5</sup> Condos – Max 85%<br><sup>6</sup> WVOE ONLY – Max 80% Purchase; Max 70% Rate & Term and Cash Out; Max \$1.5M UPB<br><sup>7</sup> FLEX Connect – Max 80%<br><sup>8</sup> Acreage >10 – Max 80%<br><b>Asset Depletion</b> <ul style="list-style-type: none"><li>▪ Primary and 2<sup>nd</sup> home – Max 80% LTV/CLTV</li><li>▪ Investment Property – Max 65 % LTV/CLTV</li><li>▪ Cash out – Max 60% LTV/CLTV</li><li>▪ Gift funds may not be used</li></ul> |                  |

| PLUS Connect <sup>2</sup>                                                       |                     |                  |                  |
|---------------------------------------------------------------------------------|---------------------|------------------|------------------|
| FULL DOC, EXPRESS DOC, ASSET DEPLETION, 12/24 BANK STATEMENT, 1099 AND P&L ONLY |                     |                  |                  |
| PRIMARY RESIDENCE (1-4 Units)                                                   |                     |                  |                  |
| TRANSACTION TYPE                                                                | MAX LTV/CLTV        | MAX LOAN AMOUNT  | MIN FICO         |
| PURCHASE<br>RATE & TERM                                                         | 80% <sup>1</sup>    | \$1,500,000      | 640 <sup>1</sup> |
|                                                                                 |                     | \$2,000,000      | 660 <sup>1</sup> |
|                                                                                 |                     | \$2,500,000      | 700              |
|                                                                                 | 75%                 | \$2,000,000      | 620 <sup>1</sup> |
|                                                                                 |                     | \$2,500,000      | 680              |
|                                                                                 |                     | \$3,000,000      | 700              |
| CASH OUT                                                                        | 80% <sup>1</sup>    | \$1,000,000      | 680              |
|                                                                                 | 75% <sup>1</sup>    | \$1,500,000      | 660 <sup>1</sup> |
|                                                                                 |                     | \$2,000,000      | 680              |
|                                                                                 | 70%                 | \$1,500,000      | 640 <sup>1</sup> |
|                                                                                 |                     | \$2,000,000      | 660 <sup>1</sup> |
|                                                                                 |                     | \$2,500,000      | 700              |
| 65%                                                                             | \$1,500,000         | 620 <sup>1</sup> |                  |
|                                                                                 | \$2,500,000         | 680              |                  |
| SECOND HOME (1 Unit)                                                            |                     |                  |                  |
| TRANSACTION TYPE                                                                | MAX LTV/CLTV        | MAX LOAN AMOUNT  | MIN FICO         |
| PURCHASE<br>RATE & TERM                                                         | 80%                 | \$1,000,000      | 640              |
|                                                                                 |                     | \$1,500,000      | 660              |
|                                                                                 |                     | \$2,000,000      | 680              |
|                                                                                 | 75%                 | \$1,500,000      | 640              |
|                                                                                 |                     | \$2,000,000      | 660              |
|                                                                                 |                     | \$2,500,000      | 700              |
| 70%                                                                             | \$2,000,000         | 640              |                  |
|                                                                                 | \$2,500,000         | 680              |                  |
| CASH OUT                                                                        | 75%                 | \$1,500,000      | 660              |
|                                                                                 |                     | \$2,000,000      | 700              |
|                                                                                 | 70%                 | \$1,000,000      | 640              |
|                                                                                 |                     | \$2,000,000      | 680              |
| 65%                                                                             | \$2,000,000         | 660              |                  |
| INVESTMENT (1-4 Units)                                                          |                     |                  |                  |
| TRANSACTION TYPE                                                                | MAX LTV/CLTV        | MAX LOAN AMOUNT  | MIN FICO         |
| PURCHASE<br>RATE & TERM                                                         | 80% (Purchase Only) | \$1,000,000      | 640              |
|                                                                                 |                     | \$1,500,000      | 660              |
|                                                                                 |                     | \$2,000,000      | 680              |
|                                                                                 | 75%                 | \$1,500,000      | 640              |
|                                                                                 |                     | \$2,000,000      | 660              |
|                                                                                 | 70%                 | \$2,500,000      | 680              |
| CASH OUT                                                                        | 75% <sup>1</sup>    | \$1,500,000      | 660              |
|                                                                                 |                     | \$2,000,000      | 700              |
|                                                                                 | 70%                 | \$1,000,000      | 640              |
|                                                                                 |                     | \$2,000,000      | 660              |
|                                                                                 | 65%                 | \$1,500,000      | 640              |
|                                                                                 | \$2,500,000         | 680              |                  |

<sup>1</sup>P&L ONLY – Max 80% Purchase; Max 75% Rate & Term; Max 70% Cash Out; Max \$2M UPB; Min 680 FICO; Primary Residence only

<sup>2</sup>FLEX Plus follows Plus matrix

**\*Asset Depletion**

- Primary and 2<sup>nd</sup> home – Max LTV/CLTV 80%
- Investment Property – Max LTV/CLTV 65%
- Cash out – Max LTV/CLTV 60%
- Gift funds may not be used

| PRODUCTS             | All Products                | Product                                                                                                                                                                                                                                                   | Term   | IO Term | Initial Cap | Periodic Cap | Life Cap |
|----------------------|-----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|---------|-------------|--------------|----------|
|                      |                             | 5/6 ARM                                                                                                                                                                                                                                                   | 360 mo | NA      | 2           | 1            | 5        |
|                      |                             | 5/6 ARM                                                                                                                                                                                                                                                   | 480 mo | NA      | 2           | 1            | 5        |
|                      |                             | 5/6 ARM IO                                                                                                                                                                                                                                                | 360 mo | 120 mo  | 2           | 1            | 5        |
|                      |                             | 5/6 ARM IO                                                                                                                                                                                                                                                | 480 mo | 120 mo  | 2           | 1            | 5        |
|                      |                             | 7/6 ARM                                                                                                                                                                                                                                                   | 360 mo | NA      | 5           | 1            | 5        |
|                      |                             | 7/6 ARM                                                                                                                                                                                                                                                   | 480 mo | NA      | 5           | 1            | 5        |
|                      |                             | 7/6 ARM IO                                                                                                                                                                                                                                                | 360 mo | 120 mo  | 5           | 1            | 5        |
|                      |                             | 7/6 ARM IO                                                                                                                                                                                                                                                | 480 mo | 120     | 5           | 1            | 5        |
|                      |                             | 15 Yr Fixed                                                                                                                                                                                                                                               | 180 mo | NA      | NA          | NA           | NA       |
|                      |                             | 30 Yr Fixed                                                                                                                                                                                                                                               | 360 mo | NA      | NA          | NA           | NA       |
|                      |                             | 30 Yr Fixed IO                                                                                                                                                                                                                                            | 360 mo | 120 mo  | NA          | NA           | NA       |
|                      |                             | 40 Yr Fixed                                                                                                                                                                                                                                               | 480 mo | NA      | NA          | NA           | NA       |
|                      |                             | 40 Yr Fixed IO                                                                                                                                                                                                                                            | 480 mo | 120 mo  | NA          | NA           | NA       |
| MIN LOAN AMOUNT      | All Programs                | \$125,000                                                                                                                                                                                                                                                 |        |         |             |              |          |
| INTEREST ONLY        | PRIME Connect               | Purchase: <ul style="list-style-type: none"> <li>• Max 85% for 30 yr IO.</li> <li>• Max 80% for 40 Yr IO</li> </ul> Rate & Term and Cash Out: Max 80% LTV/CLTV<br>Min FICO 700                                                                            |        |         |             |              |          |
|                      | PLUS Connect                | Min FICO 680                                                                                                                                                                                                                                              |        |         |             |              |          |
|                      | FLEX Connect                | Prime/Plus restrictions apply                                                                                                                                                                                                                             |        |         |             |              |          |
| INTEREST ONLY PERIOD |                             | 40 Year Interest Only = 10 year I/O then 30-year amortization; Max 80% LTV/CLTV<br>30 Year Interest Only = 10 year I/O then 20-year amortization; Max 85% LTV/CLTV                                                                                        |        |         |             |              |          |
| QUALIFICATION        | PRIME Connect; Plus Connect | 5/6s and 7/6s - greater of Note Rate or the Fully Indexed Rate (rounded to the nearest .125)                                                                                                                                                              |        |         |             |              |          |
|                      | FLEX Connect                | 5/6s – greater of the Note Rate + 2% or Fully Indexed rate<br>7/6s – qualify at the Note Rate <ul style="list-style-type: none"> <li>• HPML/HPCT qualify at the greater of the Note Rate or the fully indexed rate</li> </ul>                             |        |         |             |              |          |
|                      |                             | For I/O's calculate payment based on (1) the Qualifying Rate described above, (2) the original balance, and (3) a term that equals the amortization term (i.e., 360 months for 40 year I/O). Qualifying payment for I/O must include principal component. |        |         |             |              |          |

|                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------------|-------------|--------------|-------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|--|--|
| DTI                                                                                 | <table><tr><td rowspan="3">PRIME Connect and PLUS Connect</td><td>Max 55%</td><td><ul style="list-style-type: none"><li>•9 months reserves</li><li>•Min 720</li><li>•Max \$1.5M</li><li>•No 40-yr term</li><li>•No Interest Only</li><li>•Max 80% LTV/CLTV on Primary Residence only</li><li>•2<sup>nd</sup> Homes/Investment properties are ineligible</li><li>•No P&amp;L, WVOE, or Asset Depletion income doc type as a primary or supplemental income source</li><li>•No CPA provided expense ratio allowed</li><li>•Cash-out ineligible</li></ul></td></tr><tr><td>Max 45%</td><td>LTVs/CLTVs &gt;85%</td></tr><tr><td>Max 50%</td><td>All other</td></tr><tr><td>FLEX Connect</td><td colspan="2">Per DU®/DO®/LPA® (Max 50%)</td></tr><tr><td colspan="3">**When Asset Depletion is used as a supplemental source of income, max DTI is 45%**</td></tr></table> | PRIME Connect and PLUS Connect | Max 55%                                                                                                                                                                                                                                                                                                                                                                                                                                                              | <ul style="list-style-type: none"><li>•9 months reserves</li><li>•Min 720</li><li>•Max \$1.5M</li><li>•No 40-yr term</li><li>•No Interest Only</li><li>•Max 80% LTV/CLTV on Primary Residence only</li><li>•2<sup>nd</sup> Homes/Investment properties are ineligible</li><li>•No P&amp;L, WVOE, or Asset Depletion income doc type as a primary or supplemental income source</li><li>•No CPA provided expense ratio allowed</li><li>•Cash-out ineligible</li></ul> | Max 45%      | LTVs/CLTVs >85%   | Max 50%     | All other    | FLEX Connect                                          | Per DU®/DO®/LPA® (Max 50%)                                                                                                                                                                                               |                                                                                                                                                                                                                          | **When Asset Depletion is used as a supplemental source of income, max DTI is 45%** |  |  |
| PRIME Connect and PLUS Connect                                                      | Max 55%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                | <ul style="list-style-type: none"><li>•9 months reserves</li><li>•Min 720</li><li>•Max \$1.5M</li><li>•No 40-yr term</li><li>•No Interest Only</li><li>•Max 80% LTV/CLTV on Primary Residence only</li><li>•2<sup>nd</sup> Homes/Investment properties are ineligible</li><li>•No P&amp;L, WVOE, or Asset Depletion income doc type as a primary or supplemental income source</li><li>•No CPA provided expense ratio allowed</li><li>•Cash-out ineligible</li></ul> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
|                                                                                     | Max 45%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                | LTVs/CLTVs >85%                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
|                                                                                     | Max 50%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | All other                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
| FLEX Connect                                                                        | Per DU®/DO®/LPA® (Max 50%)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
| **When Asset Depletion is used as a supplemental source of income, max DTI is 45%** |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
| BORROWER ELIGIBILITY                                                                | <p>U.S. Citizen<br/>Permanent Resident Alien<br/>Non-Permanent Resident Alien<br/>Non-Occupant Co-Borrowers</p> <ul style="list-style-type: none"><li>• Per FNMA/FNMA/AUS</li><li>• Eligible with blended ratios</li><li>• TX50(a)(6) transactions are ineligible</li></ul> <p>First Time Investor<br/>First Time Homebuyers –</p> <ul style="list-style-type: none"><li>• Defined as not having owned a property/rental in the last 7 years</li></ul> <p>Limited Partnerships, General Partnerships, Corporations, Limited Liability Company – Eligible (Layered entities not permitted)<br/>Foreign Nationals – Ineligible</p>                                                                                                                                                                                                                                      |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
| CREDIT EVENTS                                                                       | <table><tr><td rowspan="2">PRIME Connect</td><td>4 Years<br/>BK - Ch 7, 11,13 – based on discharge or dismissal date<br/>Multiple BK’s, regardless of seasoning, are ineligible</td></tr><tr><td></td></tr><tr><td rowspan="2">PLUS Connect</td><td>2 Years<br/>1 Year</td></tr><tr><td></td></tr><tr><td rowspan="2">FLEX Connect</td><td>Follow applicable PRIME or PLUS Connect credit grades</td></tr><tr><td>For loan casefiles with credit events outside of FNMA allowances, “Extenuating Circumstance (EC)” override in DO® may be used. The loan must still fall within Connect Prime or Connect Plus requirements for seasoning.</td></tr></table>                                                                                                                                                                                                          | PRIME Connect                  | 4 Years<br>BK - Ch 7, 11,13 – based on discharge or dismissal date<br>Multiple BK’s, regardless of seasoning, are ineligible                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | PLUS Connect | 2 Years<br>1 Year |             | FLEX Connect | Follow applicable PRIME or PLUS Connect credit grades | For loan casefiles with credit events outside of FNMA allowances, “Extenuating Circumstance (EC)” override in DO® may be used. The loan must still fall within Connect Prime or Connect Plus requirements for seasoning. | <table><tr><td colspan="2">Short Sale, Foreclosure, Single BK, NOD, 120+ Delinquent</td></tr></table>                                                                                                                    | Short Sale, Foreclosure, Single BK, NOD, 120+ Delinquent                            |  |  |
| PRIME Connect                                                                       | 4 Years<br>BK - Ch 7, 11,13 – based on discharge or dismissal date<br>Multiple BK’s, regardless of seasoning, are ineligible                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
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| PLUS Connect                                                                        | 2 Years<br>1 Year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
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| FLEX Connect                                                                        | Follow applicable PRIME or PLUS Connect credit grades                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
|                                                                                     | For loan casefiles with credit events outside of FNMA allowances, “Extenuating Circumstance (EC)” override in DO® may be used. The loan must still fall within Connect Prime or Connect Plus requirements for seasoning.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
| Short Sale, Foreclosure, Single BK, NOD, 120+ Delinquent                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
| HOUSING HISTORY                                                                     | <table><tr><td></td><td>12 Month Housing History</td></tr><tr><td>PRIME Connect</td><td>1 x 30 x 12</td></tr><tr><td>PLUS Connect</td><td>0 x 60 x 12</td></tr><tr><td rowspan="3">FLEX Connect</td><td>PRIME: 1 x 30 x 12 (per DO®) (no rolling)</td></tr><tr><td>PLUS: 0 x 60 x 12</td></tr><tr><td>For loan casefiles with credit events outside of FNMA allowances, “Extenuating Circumstance (EC)” override in DO® may be used. The loan must still fall within Connect Prime or Connect Plus requirements for seasoning.</td></tr></table>                                                                                                                                                                                                                                                                                                                      |                                | 12 Month Housing History                                                                                                                                                                                                                                                                                                                                                                                                                                             | PRIME Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 1 x 30 x 12  | PLUS Connect      | 0 x 60 x 12 | FLEX Connect | PRIME: 1 x 30 x 12 (per DO®) (no rolling)             | PLUS: 0 x 60 x 12                                                                                                                                                                                                        | For loan casefiles with credit events outside of FNMA allowances, “Extenuating Circumstance (EC)” override in DO® may be used. The loan must still fall within Connect Prime or Connect Plus requirements for seasoning. |                                                                                     |  |  |
|                                                                                     | 12 Month Housing History                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
| PRIME Connect                                                                       | 1 x 30 x 12                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
| PLUS Connect                                                                        | 0 x 60 x 12                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
| FLEX Connect                                                                        | PRIME: 1 x 30 x 12 (per DO®) (no rolling)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
|                                                                                     | PLUS: 0 x 60 x 12                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |                   |             |              |                                                       |                                                                                                                                                                                                                          |                                                                                                                                                                                                                          |                                                                                     |  |  |
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| QUALIFYING FICO                      | Full Doc, Express Doc, Asset Depletion and FLEX                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                               |                                                                                                                                                                                                   | Bank Statement                                                                                                   |
|--------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|
|                                      | Primary income earner                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                               |                                                                                                                                                                                                   | Primary income earner<br>Borrowers with 50/50 split ownership, need to use the higher of the two mid FICO scores |
|                                      | No borrower can have a middle FICO score less than 660 (PRIME Connect; PRIME FLEX), 620 (PLUS Connect; PLUS FLEX)<br>First Time Investor – Min 700 FICO<br>VantageScore and T-Score ineligible<br>When supplemental sources of income are being used, the lower of doc type, pricing and LTV/FICO caps apply                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                               |                                                                                                                                                                                                   |                                                                                                                  |
|                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                               |                                                                                                                                                                                                   |                                                                                                                  |
| RESERVES                             | Prime/Plus:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Full Doc (Full Doc, Express Doc, 1099) – 3 Months<br>Alt Doc (Bank statements, P&L and WVOE) – 6 Months<br><br>No Reserves Required - R/T Refi, Max 60% LTV/CLTV, Min 0x30x12 |                                                                                                                                                                                                   |                                                                                                                  |
|                                      | FLEX Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Follow DO®. Cash Out may be used for reserves. Loans with layered risk may require additional borrower assets to meet reserve requirements.                                   |                                                                                                                                                                                                   |                                                                                                                  |
|                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                               |                                                                                                                                                                                                   |                                                                                                                  |
| GIFT FUNDS                           | Primary Purchase Only<br>Borrower must have 5% of their own funds documented but not required to use <ul style="list-style-type: none"><li>Borrowers with no housing history must have 10% of their own funds documented but not required to use</li><li>If the above minimum borrower contribution % is not used towards the down payment, those funds can be used towards reserves</li><li>Must follow FNMA’s “Acceptable Donors” list</li></ul> Gift of equity eligible to a max 75% LTV (Primary Only)<br>FLEX Connect – Follow FNMA for all gift, gift of equity and minimum borrower contribution requirements. |                                                                                                                                                                               |                                                                                                                                                                                                   |                                                                                                                  |
|                                      | If min borrower contribution % is not used towards the down payment, those funds can be used towards reserves.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                               |                                                                                                                                                                                                   |                                                                                                                  |
|                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                               |                                                                                                                                                                                                   |                                                                                                                  |
| INTERESTED PARTY CONTRIBUTIONS (IPC) | Primary and Second Homes: <ul style="list-style-type: none"><li>6% for LTV &gt;75%</li><li>9% for LTV ≤75%</li></ul> Investment: <ul style="list-style-type: none"><li>Max 6%</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                               |                                                                                                                                                                                                   |                                                                                                                  |
| MAX CASH OUT                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | ≤70% LTV/CLTV                                                                                                                                                                 | >70% LTV/CLTV                                                                                                                                                                                     |                                                                                                                  |
|                                      | All Programs                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Unlimited                                                                                                                                                                     | \$1M                                                                                                                                                                                              |                                                                                                                  |
| CASH OUT TRANSACTION                 | <ul style="list-style-type: none"><li>Cash Out permitted to meet reserves for all programs.</li><li>May pay off an existing mortgage(s) with a minimum 6 months seasoning or create a new lien if the property is owned free and clear</li></ul>                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                               |                                                                                                                                                                                                   |                                                                                                                  |
| ASSETS                               | <ul style="list-style-type: none"><li>Asset Statements<ul style="list-style-type: none"><li>Asset Depletion: 3 months statements</li><li>All other programs: 1 month statement<ul style="list-style-type: none"><li>Statements not required for Cash Out transactions which satisfy reserves</li></ul></li></ul></li><li>FNMA approved third party direct pull services are eligible (i.e. Blend)</li><li>100% value of Bank Accounts, Stocks, Bonds, Mutual Funds, Retirement Accounts at vesting percentage</li></ul>                                                                                               |                                                                                                                                                                               |                                                                                                                                                                                                   |                                                                                                                  |
| INCOME DOCS                          | Full Doc (2 Year)/Express Doc (1 Year)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                               | 1099                                                                                                                                                                                              |                                                                                                                  |
|                                      | <ul style="list-style-type: none"><li>Wage Earner - most recent YTD paystub or Third-Party VOE (i.e., Equifax, Experian, TrueWork) and 1 or 2 years W2</li><li>Self Employed = 1 or 2 years personal &amp; business tax returns w/ YTD P&amp;L if application is dated more than 120 days after the end of the business tax year</li></ul>                                                                                                                                                                                                                                                                            |                                                                                                                                                                               | <ul style="list-style-type: none"><li>Self Employed independent contractors or 100% commission qualify at 90% of gross 1099 earnings</li><li>1 or 2 years 1099 + YTD earnings statement</li></ul> |                                                                                                                  |
|                                      | 12/24 Month Bank Statements                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                               | Asset Depletion                                                                                                                                                                                   |                                                                                                                  |
|                                      | 12- or 24-months bank statements for Self Employed. See Bank Statement Income below                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                               | <ul style="list-style-type: none"><li>Use unrestricted liquid assets as qualifying income</li><li>90 days of statements with 5 yr draw period</li></ul>                                           |                                                                                                                  |
|                                      | FLEX Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                               | P&L Only                                                                                                                                                                                          |                                                                                                                  |
|                                      | <ul style="list-style-type: none"><li>Follow DO® findings with min 1-year verification of income</li><li>If the tax return year is dated more than 90 days prior to</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                               | <ul style="list-style-type: none"><li>Tax attorney/CPA/EA/CTEC prepared P&amp;L with attestation and license verification (PTIN is ineligible)</li></ul>                                          |                                                                                                                  |

|                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                        |
|------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|
|                              | <p>the note date, a YTD P&amp;L dated within 90 days of note date, along with the two most recent months of banks statements</p> <ul style="list-style-type: none"> <li>Third Party VOE (i.e., Equifax, Experian, TrueWork) is acceptable</li> <li>Bank Statement product is eligible with FLEX features</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | <ul style="list-style-type: none"> <li>Borrower must have owned and operated the business a minimum 2 years</li> </ul> |
|                              | <b>WVOE Only</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                        |
|                              | <ul style="list-style-type: none"> <li>FNMA Form 1005 with deliver and receipt documents</li> <li>Wage earners only. Minimum 1 year at current job with 2-year history</li> <li>Borrower's employed by family or related individuals are ineligible</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                        |
|                              | <ul style="list-style-type: none"> <li>12- or 24- months most recent Personal or Business bank statements</li> <li>2-year history of business ownership - greater than 1 year but less than 2 can be considered</li> <li>Business ownership –Minimum of 20% ownership (25% for business bank statements; 20% for personal statements w/evidence of business bank account)</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                        |
| <b>BANK STATEMENT INCOME</b> | <b>BUSINESS BANK STATEMENTS</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                        |
|                              | Borrowers who are using more than 5 business bank accounts must qualify using personal bank statements                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                        |
|                              | <b>FIXED EXPENSE RATIO</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                        |
|                              | <p><b>Option 1: 50% Expense Factor</b> - All businesses can qualify using a 50% expense ratio</p> <ul style="list-style-type: none"> <li>Verify borrower is minimum 25% owner of business</li> <li>Decreasing or negative ending balances must be addressed</li> <li>Cyclical and seasonal trends may be taken into consideration</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                        |
|                              | <p><b>Option 2: 30% Expense Factor</b></p> <ul style="list-style-type: none"> <li>Eligible for small service businesses (Consulting, Accounting, Legal, Therapy, Financial Planning, Insurance, etc.) <ul style="list-style-type: none"> <li>Any Retail, Wholesale or non-office services (e.g. landscaping, contractor) are ineligible</li> <li>No more than 5 employees</li> <li>May have a small office space with rent not exceeding 15% of gross income</li> </ul> </li> </ul>                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                        |
|                              | <p><b>Option 3: 20 % Expense Factor</b> - Eligible if all of the following applies to business</p> <ul style="list-style-type: none"> <li>Borrower is sole owner and operator of the business (no partners, employees, etc.)</li> <li>Consultant, contractor or service business with minimal cost of goods, no heavy equipment or machinery and less than 10% of income goes toward any office space (must be documented)</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                        |
|                              | <p><b>Option 4: Third Party Expense Ratio I 10% Floor</b></p> <ul style="list-style-type: none"> <li>Max LTV 80% Purchase/Rate &amp; Term; 75% Cash Out</li> <li>Tax Preparer must be an independent, licensed Tax Attorney/CPA/EA/CTEC in good standing. (PTIN is ineligible)</li> <li>Third party must attest to having filed most recent 1- or 2-years business tax returns audited the business financial statements, OR reviewed working papers provided by the borrower</li> <li>Tax Preparer must verify the name of the business and borrower's ownership percentage</li> <li>To determine net income, multiply eligible business deposits by the following: 100% minus the Expense Ratio as described above</li> <li>CPA letter must be on letterhead, wet signed, dated and originate from CPA office, DocuSign not allowed</li> </ul> |                                                                                                                        |
|                              | **Note: Self Employed borrowers who file their own tax returns are not eligible**                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                        |
|                              | <b>PERSONAL BANK STATEMENTS</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                        |
|                              | <p><b>Option 1:</b> Personal bank statements with evidence of business bank account.</p> <ul style="list-style-type: none"> <li>100% of business deposits in a personal bank account can be used.</li> <li>Provide most recent 2 months business statements to validate deposits are from the borrower owned business bank account. (Only giving credit for transfers from the business; or receipt of payroll from business and distributions only)</li> <li>Minimum 20% ownership</li> </ul>                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                        |
|                              | <p><b>Option 2:</b> Personal bank statements with no business bank account – service business.</p> <p>10% Expense factor for Co-mingled bank accounts (Example: Sch C consultants, independent contractors, etc.)</p> <ul style="list-style-type: none"> <li>12-or 24 months complete personal bank statements from the same account if borrower does not have a separate business bank account</li> <li>Service business (no goods, parts or materials needed)</li> <li>Sole practitioner (no partners, employees, or contractors)</li> <li>Works out of the home (does not rent any space office/warehouse)</li> <li>Does not require any heavy equipment/ machinery/ vehicles</li> </ul>                                                                                                                                                      |                                                                                                                        |
|                              | <p><b>Option 3:</b> Personal bank statements with no business bank account – non-service business</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                        |

|                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
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|                                                            | <p>When business and personal funds are <b>commingled</b> and <b>no business account exists</b>:</p> <ul style="list-style-type: none"> <li>○ Statements are analyzed as business bank statements</li> <li>○ Appropriate <b>expense factors must be applied</b></li> <li>○ Only <b>self-employment related deposits</b> are included in the income calculation</li> <li>○ Repeated expenses not reflected on the credit report may require: <ul style="list-style-type: none"> <li>○ Additional explanation, and</li> <li>○ May be treated as a liability</li> </ul> </li> <li>• Deposits from Self Employment business only, will be included in bank statement calculation.</li> <li>• A trend of repeated expense not reported on the credit report may need additional explanation and may be considered a liability</li> <li>• Minimum 25% ownership</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| P&L ONLY INCOME                                            | <ul style="list-style-type: none"> <li>• Max 80% Purchase/75% Rate &amp; Term; 70% Cash Out</li> <li>• Min 680 FICO</li> <li>• Max \$2M loan amount</li> <li>• Primary Residence Only</li> <li>• Must be US based business</li> <li>• Passive income from crowdfunding, real estate investors (with fewer than 5 residential units), venture capitalists, asset speculation, day trading and the like are considered ineligible for P&amp;L</li> <li>• Self Employed borrowers only. Must own &gt;= 50% of respective business <ul style="list-style-type: none"> <li>○ P&amp;Ls with expenses representing &lt;15% of total revenue are ineligible.</li> </ul> </li> <li>• Most recent 12 or 24 -month P&amp;L wet signed and dated by Preparer and Borrower. P&amp;L end date must be less than 90 days old at closing</li> <li>• Profit &amp; Loss statements must be completed by an independent licensed Tax Attorney/CPA/EA/CTEC in good standing (PTIN is ineligible)</li> <li>• Tax Preparer must attest to having filed the most recent 1- or 2-years business tax returns and that they are not related to or associated with the borrower or borrower's business. Preparer's license and contact information must be included. <ul style="list-style-type: none"> <li>○ If the tax professional has not filed their most recent business tax return, the following must be provided: <ul style="list-style-type: none"> <li>▪ Two-month business bank statements for the most recent two months reflected on the P&amp;L</li> <li>▪ Bank statement deposits must support 80% of the monthly average revenue from the P&amp;L. If the most recent 2 months of the bank statements do not support 80% of the gross revenue, continuous bank statements may be added to the analysis until the tolerance is met.</li> </ul> </li> </ul> </li> <li>• Minimum of 2 years self-employment in the current profession</li> <li>• Borrower narrative on nature of business required</li> </ul> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| WRITTEN VERIFICATION OF EMPLOYMENT                         | <ul style="list-style-type: none"> <li>• Max LTV 80% Purchase; 70% Rate &amp; Term/ Cash Out; Min 680 FICO</li> <li>• \$1.5MM Max Loan Amount</li> <li>• Prime Connect Only</li> <li>• Primary Residence Only</li> <li>• FTHB – Max 70% LTV</li> <li>• Wage Earners Only</li> <li>• Two years history of employment in the same industry and 1-year continuous employment at current job</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| FLEX CONNECT (DO® Documentation and Bank Statement Income) |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | <p>FLEX program will utilize Fannie Mae Desktop Underwriter (DO®) with the added guideline allowance of Connect PRIME and Connect PLUS benefits for ease of process. The loan will be underwritten to the FLEX program matrix, the DO® Findings, and the overlays noted below. Any items not addressed in this section will default to FNMA/DO® guidelines. This is a Non-QM program.</p>                                                                                                                         |
|                                                            | <p>Underwriting Process</p> <p>DO® (AUS) Requirements</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <ul style="list-style-type: none"> <li>▪ FNMA DO® is required</li> <li>▪ FHLMC LP® is not allowed</li> <li>▪ Approve/Eligible</li> <li>▪ Approve/Ineligible (due to loan amount, loan structure, Interest Only, property (non-warrantable condo) and credit event.</li> <li>▪ Refer to Credit Event section for details</li> <li>▪ Note: Refer or Caution findings will not be eligible for delivery, however, may be eligible under Connect Prime or Connect Plus Program and considered a manual UW.</li> </ul> |

|                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
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| TRADELINES             | PRIME Connect<br>PLUS Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <ul style="list-style-type: none"> <li>▪ <b>Three Credit Scores:</b><br/>If the qualifying borrower has three credit scores, the minimum tradeline requirement is waived for all borrowers.</li> <li>▪ <b>Minimum Tradelines:</b> <ul style="list-style-type: none"> <li>○ Each borrower must have at least 2 tradelines, or</li> <li>○ Joint borrowers must have a combined total of at least 3 tradelines.</li> <li>○ Tradelines must be rated for a minimum of 12 months and show activity within the last 24 months.</li> </ul> </li> <li>▪ <b>Open or Closed Accounts:</b><br/>Tradelines may be either open or closed.</li> <li>▪ <b>Derogatory History:</b><br/>Eligible tradelines must not have any derogatory history within the previous 24 months.</li> <li>▪ <b>Current Housing Not Reporting on Credit:</b><br/>Current housing that is not reporting on the credit report may be considered an open tradeline if supported by bank records, such as cancelled checks or bank debits.</li> <li>▪ <b>Authorized User Accounts:</b><br/>Authorized user accounts may not be used to meet the minimum tradeline requirement.</li> <li>▪ <b>Non Traditional Credit:</b><br/>Non traditional credit is not permitted as an eligible tradeline.</li> </ul> |
|                        | FLEX Connect                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Follow DO® Findings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| PROPERTY               | <p>Primary 1-4 Units / Second Home 1 Unit /Non-Owner 1-4 Units<br/>Rural Properties</p> <ul style="list-style-type: none"> <li>• Max 20 acres</li> <li>• No income producing attributes</li> <li>• Properties with acreage &gt; 10 are subject to max 80% CLTV</li> </ul> <p>Max Financed Properties – Prime/Plus - 20; FLEX- as per FNMA DO®<br/>CEL exposure to a single borrower/guarantor is limited to \$5M UPB or 10 loans.<br/>Live/Work Condos – Follow FNMA<br/>Subject Property STR income is not allowed.<br/>Long term annual rents to qualify is permitted.<br/>Max Acreage – Max 20 acres<br/>Minimum Square Footage – 500 sq ft. per unit- No kitchenettes<br/>Declining Markets requires a 5% LTV reduction from max borrower qualifies for; Floor: 75% Purchase; 70% Refinance</p> <p>State Condominium Requirement (Warrantable and Non-Warrantable):<br/>California <b>Balcony Bill – SB326</b>: An inspection is required for projects with wood deck, balcony, stairway, walkway, or railing elevated more than 6 feet above the ground. Projects with an unacceptable or no inspection are ineligible.</p> <p>Florida– Projects over 30 years old or 25 years if within 3 miles from the coast, a structural inspection within every 10 years is required for projects 3 stories or higher.</p> <ul style="list-style-type: none"> <li>• Inspection must confirm no conditions severe enough to affect the safety, soundness, structural integrity or habitability of the improvements</li> <li>• Projects with unacceptable or no inspections are ineligible.</li> </ul> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| NON-WARRANTABLE CONDOS | <b>Non-Warrantable Condos – Limited to two</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|                        | <b>Allowable Features:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|                        | Max LTV                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 80%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                        | Presale                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | At least 30% of the units must be sold or under bona fide contract                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|                        | Commercial Space                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Up to 50%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                        | Recreational Leases                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Eligible                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                        | Single Entity Ownership                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | A single entity can own up to 30% of units                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                        | Delinquent HOA                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Up to 25%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                        | Master Coverage Deductible                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Up to 10% deductible max allowed.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|                        | Reserves                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Minimum 10% required                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                        | Mandatory Memberships                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Cannot exceed 10% of purchase price                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                        | <b>Ineligible Features/Requirements for Non-Warrantable Condos:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|                        | Material Litigation –<br>Structural/Functional litigation against                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Ineligible                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |

|                                                                                                                                                                                              |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                     |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
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|                                                                                                                                                                                              | developer                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                     |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
|                                                                                                                                                                                              | Insurance Coverage                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Coverage amount less than the replacement cost is ineligible (Actual Cash Value is not permitted except for the roof)                                                                                                                                                               |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
|                                                                                                                                                                                              | Newly Converted - Non-full gut rehabs |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Ineligible                                                                                                                                                                                                                                                                          |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
|                                                                                                                                                                                              | Flood Insurance                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Projects in a flood zone with no master flood coverage are ineligible. Borrower individual policies are not acceptable                                                                                                                                                              |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
|                                                                                                                                                                                              | Project Completion                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Project not 100% complete and HOA not turned over: <ul style="list-style-type: none"><li>At least 50% of the units in the subject property phase must be sold or under bona fide contract</li><li>All common elements in the project or legal phase must be 100% complete</li></ul> |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
| APPRAISAL REQUIREMENTS                                                                                                                                                                       | PRIME Connect/PLUS Connect            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Loan amount ≥ \$2,000,000 and >65% LTV/CLTV - 2 full appraisals                                                                                                                                                                                                                     |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
|                                                                                                                                                                                              | FLEX Connect                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Follow applicable credit grade (PRIME Connect or PLUS Connect) appraisal requirements.                                                                                                                                                                                              |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
|                                                                                                                                                                                              |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | PIWs are ineligible                                                                                                                                                                                                                                                                 |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
|                                                                                                                                                                                              | Hybrid Appraisals                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Approved Vendors                                                                                                                                                                                                                                                                    |          | CEL Approved Vendors                                                          |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
|                                                                                                                                                                                              |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Hybrid Appraisal Type                                                                                                                                                                                                                                                               |          | Purchase, Rate & Term Cash Out                                                |          | Interior Hybrid Appraisal signed by a state licensed/certified appraiser.                                                                                                                                                                                                                                                                                                      |  |
|                                                                                                                                                                                              |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Max Loan Amount                                                                                                                                                                                                                                                                     |          | \$1,500,000                                                                   |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
|                                                                                                                                                                                              |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Property Types                                                                                                                                                                                                                                                                      |          | Eligible                                                                      |          | Ineligible                                                                                                                                                                                                                                                                                                                                                                     |  |
|                                                                                                                                                                                              |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                     |          | <ul style="list-style-type: none"><li>SFR</li><li>PUD</li><li>Condo</li></ul> |          | <ul style="list-style-type: none"><li>Rural</li><li>Leaseholds or Properties on leased land</li><li>Irregular or non-residential zoning</li><li>Atypical or extremely custom homes</li><li>Properties on acreage - 5+ Acres</li><li>Properties in need of major repairs</li><li>New construction PUDs / Condos</li><li>Properties subject to inspection</li><li>HPML</li></ul> |  |
|                                                                                                                                                                                              |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                     |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
|                                                                                                                                                                                              | Max LTV/CLTV                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                     | Purchase | Rate & Term                                                                   | Cash Out |                                                                                                                                                                                                                                                                                                                                                                                |  |
|                                                                                                                                                                                              |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Owner Occupied                                                                                                                                                                                                                                                                      | 75%      | 70%                                                                           | 60%      |                                                                                                                                                                                                                                                                                                                                                                                |  |
|                                                                                                                                                                                              |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 2 <sup>nd</sup> Home                                                                                                                                                                                                                                                                | 70%      | 70%                                                                           | 60%      |                                                                                                                                                                                                                                                                                                                                                                                |  |
|                                                                                                                                                                                              |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Investment                                                                                                                                                                                                                                                                          | 70%      | 65%                                                                           | 60%      |                                                                                                                                                                                                                                                                                                                                                                                |  |
| HPML flips require 2nd full appraisal                                                                                                                                                        |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                     |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
| All appraisals require a third-party valuation product (Desk review/CU/LCA/AVM) ordered by ClearEdge                                                                                         |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                     |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
| When 2 full appraisals are required – separate product review is not required                                                                                                                |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                     |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
| All appraisals require a third-party desk review                                                                                                                                             |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                     |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
| CU/LCA score of 2.5 or lower - no 3 <sup>rd</sup> party review required. When both a CU and a LCA SSR are provided, the lower score of the two is used to determine if a review is required. |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                     |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
| Transferred appraisals acceptable. Must be ordered through an AMC.                                                                                                                           |                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                     |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
| ESCROWS                                                                                                                                                                                      |                                       | <ul style="list-style-type: none"><li>Required for HPML loans per CFPB</li><li>Required for LTVs &gt;85% (See Operations Manual for state specific requirements)</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                     |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
| SUBORDINATE FINANCING                                                                                                                                                                        |                                       | Secondary financing allowed for primary residence only<br>Re-subordination allowed for refinances<br>LTV = CLTV per matrix<br>FLEX Connect – Follow FNMA/DO®                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                     |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |
| PREPAYMENT PENALTY (INVESTMENT PROPERTIES)                                                                                                                                                   |                                       | Applies only to Investment Properties – PRIME Connect, PLUS Connect, FLEX Connect<br>Hard Prepayment penalties may be required on investment property transactions when permissible by state law. Buydown options are available to reduce or remove prepayment penalty<br>Prepayment Penalty is not allowed in the following states:<br>DE, IL, KS, LA, MD, MI, MN, MS, NH, NJ, NM, OH, RI, VT <ul style="list-style-type: none"><li>Prepayment Penalty is not allowed on ARM transactions in the state of Indiana</li><li>Prepayment Penalty in the state of Kentucky is not allowed on refinances from the same lender</li><li>Prepayment Penalty in the state of Pennsylvania prohibited on loans for 1-2 units with loan amount ≤\$329,411</li><li>Prepayment Penalty in the state of South Carolina is not allowed for loan amounts &lt;=\$810,000</li></ul> |                                                                                                                                                                                                                                                                                     |          |                                                                               |          |                                                                                                                                                                                                                                                                                                                                                                                |  |